# Cinven Strategic Fund 2 Confidential only Private of the officence of the

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References herein to on this slide to "attractive," "strong," "leading" or "market-leading," 'exceeded expectations," "best-in-class," "high-calibre, "Oscar winner," "robust pipeline" and other qualitative terms, as applicable, reflect the opinion, judgement and belief of the applicable Cinve Parkes.

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The Fund itself has limited or no operations to date and, the effore, itself has limited or no operating history upon which prospective investors may evaluate its performance. Accordingly, prospective Investors should draw qualified conclusions from the performance of any investment made by any Cinven Fund and prospective investors should note that the Fund may not achieve similar returns.



# Agenda

- **Executive summary** 1.
- Cinven overview 2.
- fildential only Cinven Strategic Fund 2 investment strategy 3.
- Summary of strategy and terms 4.
- 5.
- **Important Notice** 6.

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### 1. Executive Summary

# **Cinven Strategic Fund 2: Overview of opportunity**

The Cinven Strategic Fund 2 ("SF2") represents an opportunity to replicate the success of Cinven's Strategic Financials Fund ("SF1") and build a portfolio of 8-10 investments of asset-light growth companies in a broader set of sectors, leveraging the strength of Cinven's platform and European network

What?	Н	ow?
Strategic Fund 2	Experienced and expanded	Leveraging existing matrix
Cinven is raising Strategic Fund 2 ("SF2 <sup>(1)</sup> "), the <b>next fund in its Strategic Fund</b> <b>Series</b> , building on the success of the first fund, the Strategic Financials Fund ("SFF" or "SF1") which was launched in 2020	dedicated team <sup>(2)</sup>	origination capabilities Sector expertise
Thematic, sector-led strategy		Business Services Financial Services DACH
Building from the successful <b>Financial Services</b> investment strategy of SF1, SF2 is expected to target asset-light investments in structural growth markets across the adjacent sectors of <b>Business Services</b> and <b>TMT</b>		Healthcare Consumer Industrials TMT France Iberia, Benelux, Italy,
Focus on geographies of strength for Cinven		Local coverage
SF2 will operate under a <b>European mandate</b> , with origination effort <b>Ac cused on</b> <b>DACH, Iberia and the UK</b> : regions where Cinven has a very strom presence	Fully aligned model both internally and externally	Oversight from Cinven's most senior professionals <sup>(2)</sup>
Driving value creation in mid-market opportanities Leveraging Cinven's well-developed toolkit, network and eccsystem to accelerate the growth and attractiveness of smaller opportunities	<b>Alignment at the core:</b> whole-of-fund European carried interest waterfall; 100% Partner owned and never sold a stake or gone public	
Focused portfolio construction targeting strong returns	<b>One team, one culture</b> : The economic incentive structure of SF2 is designed	
Seeking to build a portfolio of <b>8-10 investments</b> in businesses with an Enterprise Value of up to €600m with target returns of <b>2.5 – 3.0x Gross / 2.0x –</b> <b>2.3x Net Levered / 2.0x – 2.4x Net Unlevered MMx</b> <sup>(3)</sup>	to ensure that the team and the firm are incentivised to work in a collaborative way to drive value and generate returns in the fund	

Note: Net Unlevered IRR and Net Unlevered MMx exclude the impact of the fund-level bridge facility.

 $\label{eq:linear} 1. Please \ refer to \ Endnote \ 1 \ in the \ 'Important \ Notice' \ section \ at the \ end \ of \ this \ presentation.$ 

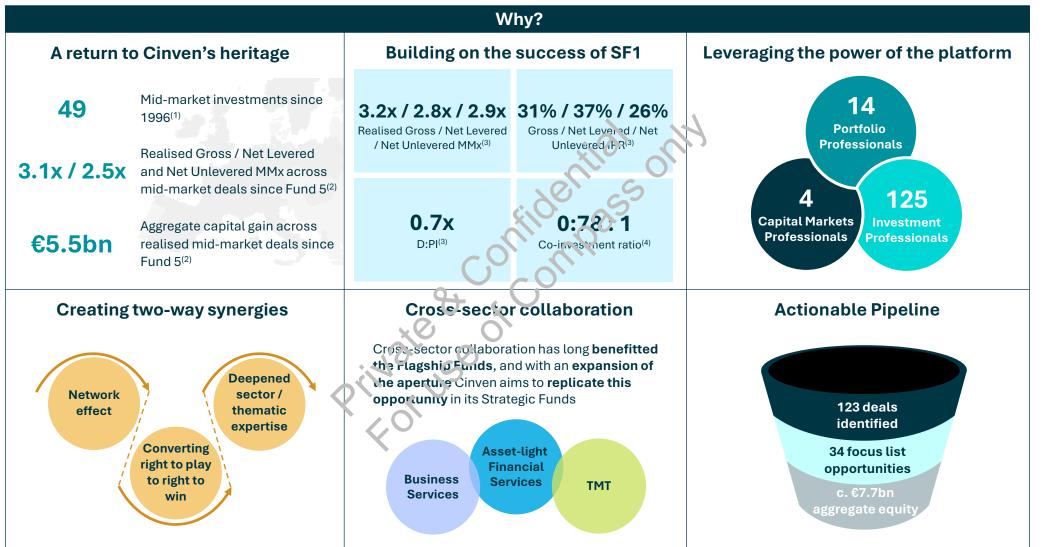
2. There can be no assurance regarding the length of time that the personnel listed herein will continue to be associated with Cinven or whether they can be suitably replaced upon departure.

### **1. Executive Summary**

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# Cinven Strategic Fund 2: Overview of opportunity - cont'd

The SF2 proposition is an evolution of Cinven's longstanding European buyout expertise that is expected to create a 'network effect' for Cinven and its investors in its countries and sectors of focus



Note: Net Unlevered IRR and Net Unlevered MMx exclude the impact of the fund-level bridge facility.

- 1. Since Cinven's 1996 vintage fund, Fund 1. Defined as companies with an initial Enterprise Value at entry of less than €600 million and requiring an initial Cinven Fund equity investment of less than €300 million. Includes Fund 8's acquisition of Domia Group and the SF1's acquisition of Finaxy, both of which were signed in Aug-24 and are expected to complete in Q4-24.
- 2. Net Levered MMx and Net Unlevered MMx across mid-market deals since Fund 5 are each 2.5x. The past performance of Cinven Funds is not indicative of future results. Please refer to Endnote 3 in the 'Important Notice' section at the end of this presentation. Realised investment returns represent those of Cinven's active funds. Please refer to the Appendix for the full track record of Funds 3-8, including net return information.
- 3. Performance data as of 30-Jun-24. The sale of the SF1's stake in Miller completed in Mar-24. Initial proceeds to the SF1 at completion were c. €541 million, or a c. 3.2x / 2.8x / 2.9x Gross / Net Levered / Net Unlevered Money Multiple, with further potential upside from a performance-based earn-out that could increase the SF1's return to up to a c. 3.4x / 3.0x / 3.1x Gross / Net Levered / Net Unlevered Money Multiple. The SF1's Net IRR exceeded its Gross IRR at 30-Jun-24 as a result of the SF1's use of the fund-level bridge facility. Performance information is provided for track record purposes only and does not constitute past performance of any future Cinven Fund. Please refer to Endnote 3 in the 'Important Notice' section at the end of this presentation.
- 4. Includes LP co-underwrite, LP syndication and the SFF Co-Investment Fund; presented including expected final capital structures of Finaxy and Policy Expert. Cinven may offer co-investment opportunities with respect to certain investments to be made by Cinven 7 Strategic Fund 2 and may allocate any such opportunities among interested parties in its sole discretion. Investing in SF2 does not entitle any investor to allocations of co-investment opportunities and there can be no guarantee that such opportunities will be available to SF2. Please see the 'Risk and reward table' in the 'Important Notice' section of this Presentation for detail on risks and rewards associated with co-investment opportunities.

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# Cinven is one of the longest tenured private equity investors in Europe

Delivering consistent strong returns	Focus on European PE	Through a matrix approach
Aggregate 2.9x / 2.3x / 2.3x Gross / Net Levered / Net Unlevered MMx and 35% / 30% / 27% Gross / Net Levered / Net Unlevered IRR on realised investments from Fund 5 onwards <sup>(1,2)</sup> c. €13bn of realised proceeds since 2020; c. €52bn in aggregate to date Diversified, Proprietary, Unique portfolio (16 of 18 deals in Fund 7 on a proprietary or preferred basis)	With a long history of consistently generating strong returns, and with a continuation of the European buyout focus, Cinven has delivered for its clients since 1977 European Private Equity	Sector expertise Business Services Financial Services Healthcare DACH Healthcare France Consumer Industrials TMT Benelux, Italy, Nordics, UK Local coverage
In partnership with our LPs	Fully and ownership model	Building on excellent ESG practices
<b>C. €0.6</b> of co-investment for every €1 of Fund 7 deployed <sup>(3,4)</sup>	One team, one culture: 125 investment team professionals with an aligned incentive model to maximise portfolio growth	ESG is part of every process from pre-investment to exit
Leading co-investment offering		
Strategic partnerships through terms and culture that deepens our relationship with our LPs	Alignment at the core: Whole-of-fund, European carried interest waterfall; 100% partner owned and never sold a stake or gone public	We are seeking to drive the industry Sustainable MI Taskforce ILPA Diversity in Action UN PRI

Note: Net Unlevered IRR and Net Unlevered MMx exclude the impact of the fund-level bridge facility.

2. The past performance of Cinven Funds is not indicative of future results. Please refer to Endnote 3 in the 'Important Notice' section at the end of this presentation.

<sup>1.</sup> As of 30-Jun-24. Realised investment returns represent those of Cinven's active funds. Please refer to the Appendix for the full track record of Funds 3-8, including net return information.

<sup>3.</sup> Total co-investment as a percentage of Cinven Fund equity invested calculated based on Cinven Fund equity invested excluding GP commitment. Includes Fund 7 investments completed as of 30-Jun-24.

<sup>4.</sup> Cinven may offer co-investment opportunities with respect to certain investments to be made by Cinven Strategic Fund 2 and may allocate any such opportunities among interested parties in its sole discretion. Investing in SF2 does not entitle any investor to allocations of co-investment opportunities and there can be no guarantee that such opportunities will be available. Please see the 'Risk and reward table' in the 'Important Notice' section of this Presentation for detail on risks and rewards associated with co-investment opportunities.

2. Cinven overview

# **Summary of Cinven funds**

Delivering consistent strong returns

	Size / Dates	Portfolio	Value Creation	Returns
SF1	<b>€1.5bn fund</b> Investment period: Oct-20 → Today	c. <b>87% committed to</b> 6 investments <sup>(1)</sup>	0.7x D:PI	<b>1.8x MMx / 31% IRR Gross<sup>(1)</sup></b> 1.6x / 37% Net Levered 1.6x / 26% Net Unlevered
Fund 8	<b>€12.75bn fund</b> Investment period: Apr-23 <del>→</del> Today	c. 24% committed to 6 investments <sup>(2</sup> )	Significant value c:eation potential 6 recent investments (2 completed)	<b>1.1x / 18% Gross<sup>(2)</sup></b> 0.7x / n.a. Net Levered <sup>(2)</sup> 0.9x / (23%) Net Unlevered <sup>(2)</sup>
Fund 7	<b>€10.0bn fund</b> Investment period: Nov-19 <del>→</del> Today	c. <b>95% con mi ted to</b> <b>18 in estments</b> <sup>(4)</sup> 3 partia <sup>1</sup> , realized <sup>(4)</sup>	6% average EBITDA growth <sup>(3)</sup> (0.1x D:PI) <sup>(4)</sup>	<b>1.4x / 14% Gross</b> 1.3x / 12% Net Levered 1.3x / 10% Net Unlevered
Fund 6	<b>€7.0bn fund</b> Investment period: Aug-16 → Nov-19	realised 2nd listed <sup>(5)</sup> 4 partially realised <sup>(5)</sup>	<b>15% average</b> <b>EBITDA growth<sup>(3)</sup></b> (1.3x D:PI) <sup>(5)</sup>	<b>2.5x / 21% Gross</b> 2.0x / 19% Net Levered 2.0x / 17% Net Unlevered
Fund 5	<b>€5.2bn fund</b> Investment period: Apr-12 → Aug-16	<b>17 investments</b> 11 realised 4 partially realised	<b>1.5x D:Pl</b> €10.1bn realised	<b>2.3x / 25% Gross</b> 1.8x / 20% Net Levered 1.8x / 19% Net Unlevered

Note: Performance of Cinven Funds with active investments included on this page. Net Unlevered IRR and Net Unlevered MMx exclude the impact of the fund-level bridge facility. Please refer to the Appendix for the full track record of Funds 3-8, including net return information. 1. Equity committed includes the expected final equity holds for the SFr's investments in Finaxy Group ('Finaxy'), which signed in Aug-24 and is expected to complete in Q4-24, and in Policy Expert, which signed in Sep-24 and is expected to complete by Q1-25, and exclude realised short-term and Temporary Investments. The SFr's net IRR exceeded its gross IRR at 30-Jun-24 as a result of the SFr's use of the fund-level bridge facility.

2. Fund 8's Investment Period commenced on 12-Apr-23 and it is c. 24% committed (subject to the finalisation of capital structures of recent investments) to six investments to date of which two (Archer and Barentz) had completed at 30-Jun-24. With respect to such investments, note that (i) the acquisition of Alter Domus was signed in Mar-24, with completion expected by Q4-24; (ii) the acquisition of Idealista was signed in Jun-24, with completion expected by Q4-24; (iii) the acquisition of Vitamin Well was signed in Aug-24, with completion expected by Q4-24. Given Fund 8 is very early in its life, the fund had a Net Levered MMx of 0.7x and a negative Unlevered Net IRR of (23)% at 30-Jun-24. Cinven does not consider these to be meaningful metrics yet. Given the net IRR calculation methodology outlined in the 'Important Notice' at the end of this presentation is based on monthly cash flows and that Fund 8's first Limited Partner capital call occurred in Jun-24, it is not possible to calculate a Net Levered IRR figure for Fund 8 as at 30-Jun-24.

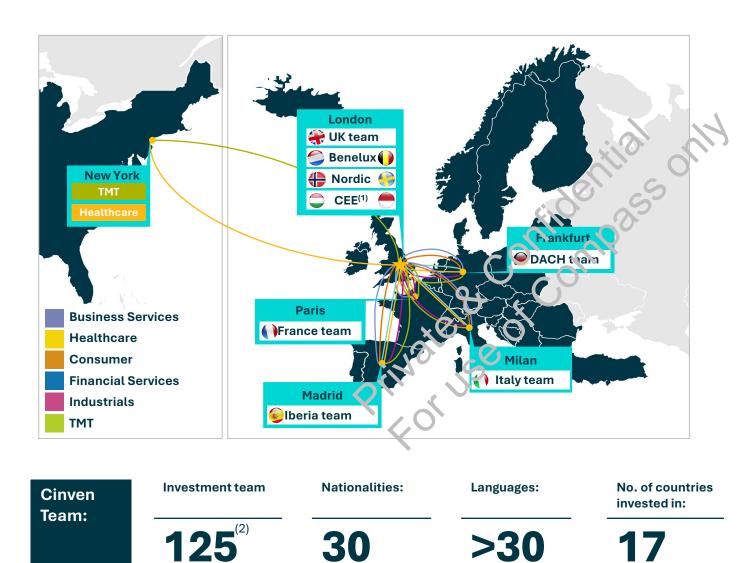
3. LTM Jun-24 simple average EBITDA growth vs. prior year. Fund 6 growth rate excludes Viridium Group (where EBITDA is not a relevant performance metric) and Allegro (listed investment). Excluding the four investments marked below cost in Fund 7 (Amara NZero, Arxada, BioAgilytix and Netceed), Fund 7's average EBITDA growth was 13%.

4. Fund 7 D:Pl and number of partially realised investments presented pro forma for: (i) the partial realisation of Arcaplanet, which was announced in Jul-24, with completion expected in Q4-24; (ii) the dividend recapitalisation completed as part of the 50:50 joint venture between MasMovil and the Spanish operations of Orange which completed in Mar-24; and (iii) the dividend recapitalisation completed by Taxwell in Jun-24, which returned proceeds to Fund 7 in Jul-24. Number of investments presented pro forma for Fund 7's strategic investment in Fressnapf, which was announced in Jul-24.

5. Fund 6 D:Pl and number of partially and fully realised investments presented pro forma for: (i) the sale of a majority stake in Partner in Pet Food, which was agreed in Jun-24 and is expected to complete in Q4-24; (ii) the sale of Jaggaer, which was agreed in Aug-24 and is expected to complete in Q4-24; and (iii) proceeds from the dividend Viridium paid to its shareholders in Jul-24.



# The sector-country matrix is part of Cinven's DNA



# Typical investment parameters for the Flagship funds:

# Strategy

 Implement clearly identified sector strategies and targeted operational improvement to create value and accelerate growth in Europe and/or internationally

# Geography

• European headquarters, operations, and/or growth strategies

# Control

• Buyout only; control positions

# Profile

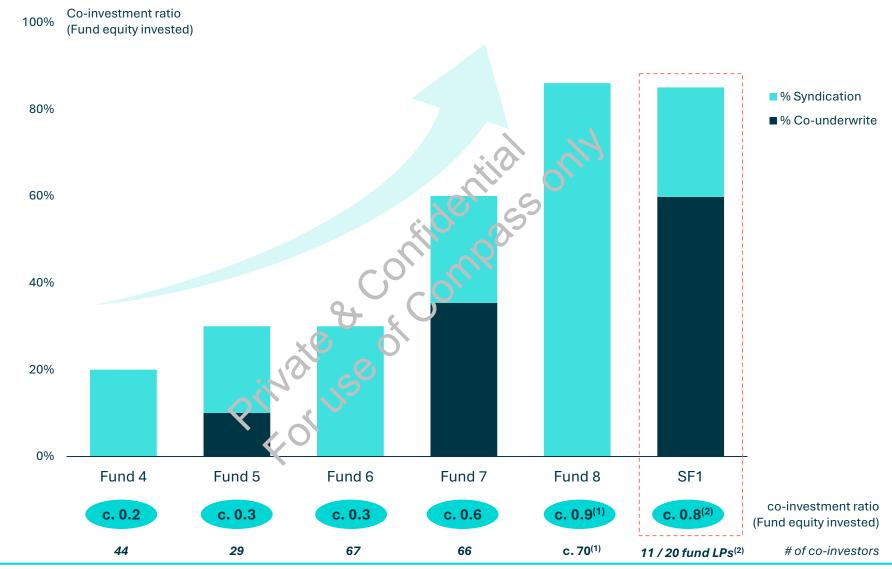
 'Good-to-great': Market leading, cash generative companies with untapped value potential where Cinven can execute an effective Value Creation Plan

1.CEE = Central and Eastern Europe.

2. Total Investment team size of 125 as of 01-Jul-24 includes Cinven's Strategic Financials Fund ('SF1') team, which forms part of Cinven's broader Financial Services franchise. Excluding the SF1 team, there are 119 Investment team members.

# Partnership with our LPs





# Cinven has generated significant and meaningful co-investment opportunities for its Limited Partners over the course of its track record

Cinven may offer co-investment opportunities with respect to certain investments to be made by Cinven Strategic Fund 2 and may allocate any such opportunities among interested parties in its sole discretion. Investing in SF2 does not entitle any investor to allocations of co-investment opportunities and there can be no guarantee that such opportunities will be available. Please see the 'Risk and reward table' in the 'Important Notice' section of this Presentation for detail on risks and rewards associated with co-investment opportunities.

1. Presented including expected final capital structures of Alter Domus, Idealista, Domia, and Vitamin Well.

2. Includes LP co-underwrite, LP syndication and the SFF Co-Investment Fund; presented including expected final capital structures of Finaxy and Policy Expert.

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Convestment strategy

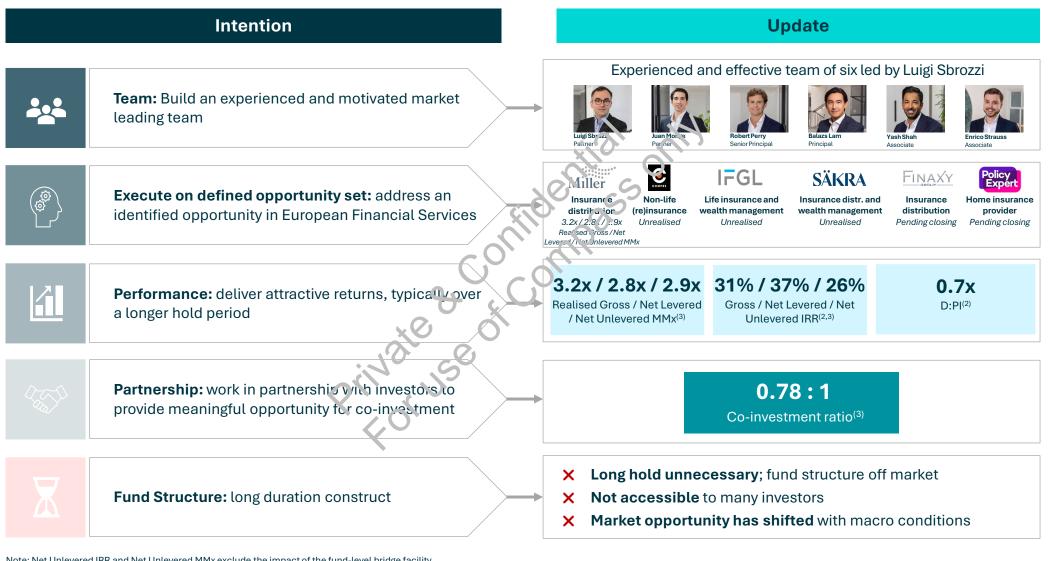
Sourcing and

CINVEN

3. Cinven Strategic Fund 2 investment strategy

# The SF1 performance has exceeded expectations

Excellent progress since completion of first investment in Mar-21, with refinements made and planned<sup>(1)</sup>



Platform

synergies

Value creation

Team and

Strategy

Note: Net Unlevered IRR and Net Unlevered MMx exclude the impact of the fund-level bridge facility.

- 1. Please refer to Endnote 1 in the 'Important Notice' section at the end of this presentation.
- 2. Performance data as of 30-Jun-24. The sale of the SF1's stake in Miller completed in Mar-24. Initial proceeds to the SF1 at completion were c. €541 million, or a c. 3.2x / 2.8x / 2.9x Gross / Net Levered / Net Unlevered Money Multiple, with further potential upside from a performance-based earn-out that could increase the SF1's return to up to a c. 3.4x / 3.0x / 3.1x Gross / Net Levered / Net Unlevered Money Multiple. The SF1's Net IRR exceeded its Gross IRR at 30-Jun-24 as a result of the SF1's use of the fund-level bridge facility. Performance information is provided for track record purposes only and does not constitute past performance of any future Cinven Fund. Please refer to Endnote 3 in the 'Important Notice' section at the end of this presentation.
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3. Cinven Strategic Fund 2 investment strategy

# Clear opportunity to extend Strategic Fund mandate into related adjacent sectors

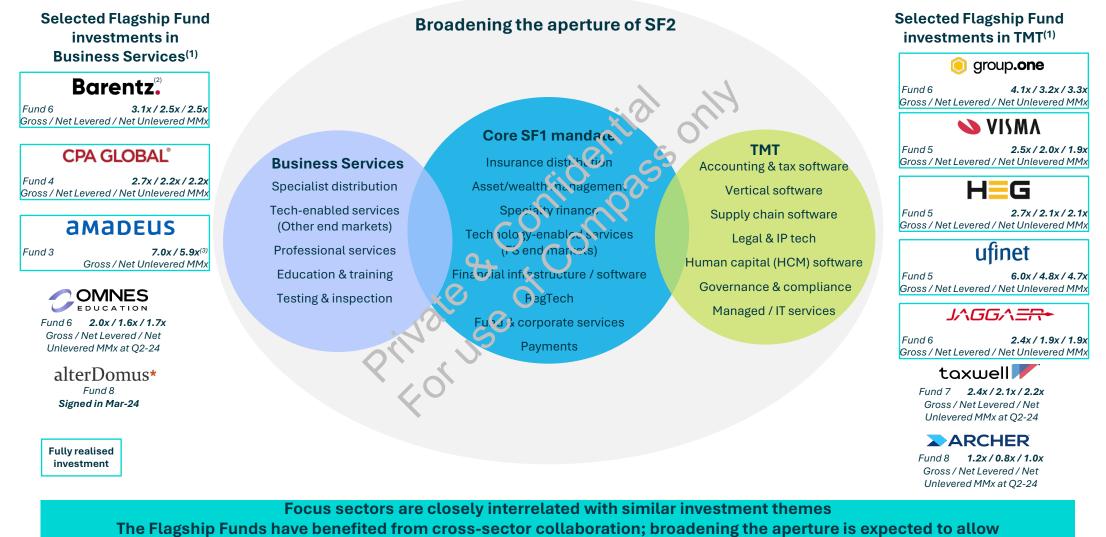
Strategy

Team and

Platform

Value creation

Attractive incremental opportunities available in asset-light growth models in Business Services and TMT, building on successful Cinven experience in these sectors



## the Strategic Funds to benefit in the same way

Note: All the logos on the page refer to investments from Cinven's Flagship funds in a relevant subsector. Net Unlevered IRR and Net Unlevered MMx exclude the impact of the fund-level bridge facility. 1. The past performance of Cinven Funds is not indicative of future results. Please refer to Endnote 3 in the 'Important Notice' section at the end of this presentation.

2. Cinven Fund 8 agreed to invest in Barentz, together with a Continuation Vehicle established and managed by Cinven for the purpose of making an investment in Barentz; the transaction completed in May-24. 3. Net returns for Fund 3 investments are unlevered, as the fund-bridge facility was not yet in place.

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Sourcing and

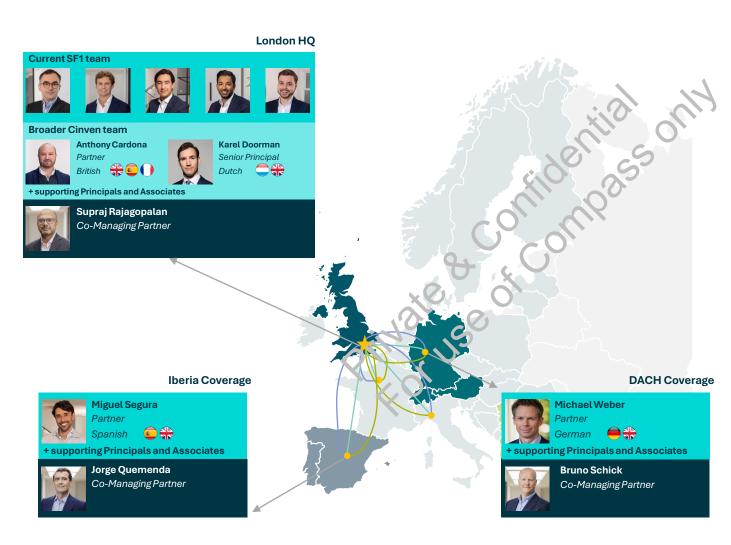
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3. Cinven Strategic Fund 2 investment strategy

Strategy Team and Governance

# European-wide mandate, with focus on key geographies for Cinven

Leveraging Cinven's matrix with a focus on core geographies of UK, DACH and Iberia



## UK<sup>(1)</sup>

Value creation

- Europe's second largest economy
- Largest market for private equity buyouts in Europe
- Long-established history in the country, having deployed more than €11.5bn across 50+ investments since 1988

Sourcing and

 Generated 2.5x / 25% Gross, 2.0x / 20% Net Levered, 2.0x / 19% Net Unlevered on realised midmarket deals<sup>(2)</sup>

# DACH<sup>(1)</sup>

- Europe's largest economy and third largest economy globally
- DACH PE market characterised by a high share of primaries given the large number of family-owned SMEs<sup>(3)</sup>
- Cinven's local presence dating back more than 20 years
- 10 investments over the last c. 10 years
- Realised 2.4x / 23% Gross, 1.9x / 18% Net Levered, 1.9x / 18% Net Unlevered and a capital gain of c. €2.3bn<sup>(2)</sup>

# Iberia<sup>(1)</sup>

- Investing in the region since 2005
- Local presence is key as historically c. 60% of the deals have been intermediated by a local boutique<sup>(4)</sup>
- Since 2011, delivered 3.4x / 2.7x / 2.7x Gross / Net Levered / Net Unlevered on 5 realised investments, generating a capital gain of €3.3bn<sup>(2)</sup>

Note: Net Unlevered IRR and Net Unlevered MMx exclude the impact of the fund-level bridge facility.

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1. The past performance of Cinven Funds is not indicative of future results. Please refer to Endnote 3 in the 'Important Notice' section at the end of this presentation.

2. For the UK, returns are presented for investments falling within the Enterprise Value range targeted by the SF2. For DACH, returns shown since Co-Managing Partner, Bruno Schick joined the firm in 2003. For Iberia, returns shown since Co-Managing Partner, Jorge Quemada joined the firm in 2011.

- 3. Source: Bain, Cinven analysis.
- 4. Source: Mergermarket, Cinven analysis. Deals from 2014-2023, with an EV >€300m.

Sourcing and

Value creation

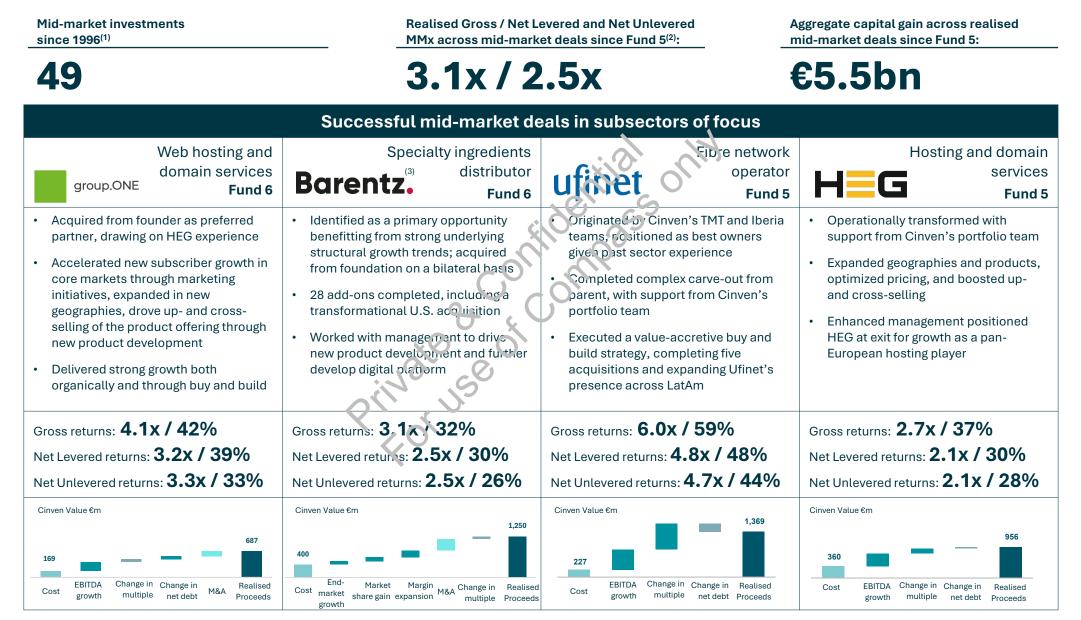
CINVEN

3. Cinven Strategic Fund 2 investment strategy

### Strategy Team

# Cinven has decades of experience investing successfully in the mid-market

Track record underpinned by strong value creation credentials driven by EBITDA/revenue growth and multiple rerating



Note: Net Unlevered IRR and Net Unlevered MMx exclude the impact of the fund-level bridge facility. The past performance of Cinven Funds is not indicative of future results. Please refer to Endnote 3 in the 'Important Notice' section at the end of this presentation. 1. Since Cinven's 1996 vintage fund, Fund 1. Defined as companies with an initial Enterprise Value at entry of less than €600 million and requiring an initial Cinven Fund equity investment of less than €300 million. Includes Fund 8's acquisition of Domia Group and the SF1's acquisition of Finaxy, both of which were signed in Aug-24 and are expected to complete in O4-24.

2. Net Levered MMx and Net Unlevered MMx across mid-market deals since Fund 5 are each 2.5x.

3. Cinven Fund 8 agreed to invest in Barentz, together with a Continuation Vehicle established and managed by Cinven for the purpose of making an investment in Barentz; the transaction completed in May-24.

Sourcing and pipeline

Value creation

3. Cinven Strategic Fund 2 investment strategy

# Thematic approach to identify priority subsectors with attractive characteristics across the three related sectors

Strategy

Team and Governance Platform synergies

Focus on priority subsectors where Cinven has made prior investments and has built cross-sector connectivity

Key theme	Priority subsectors	Characteristics	Cinven Experience
Digital automation of core processes	<ul> <li>Tech-enabled services</li> <li>Financial software</li> <li>Vertical software</li> <li>Accounting &amp; tax software</li> <li>Supply chain software</li> <li>Legal &amp; IP tech</li> </ul>	<ul> <li>✓ Strong underlying growth trends</li> <li>✓ Tech-enabled automation by software</li> <li>✓ Acceleration due to Al investments</li> <li>✓ Recurring, stick usiness models</li> <li>✓ Scalable and profitable</li> </ul>	taxwell JAGGAER+ CPA GLOBAL
Investment in digitalisation	<ul> <li>Managed / IT Services</li> <li>Payments</li> <li>Asset / wealth management</li> </ul>	<ul> <li>Strong, underlying market growth</li> <li>Inflastructure new to support digitalisation</li> <li>Economies of scale via M&amp;A</li> </ul>	<ul> <li>group.one</li> <li>mitel</li> <li>true potential.</li> </ul>
Increasing regulatory oversight	<ul> <li>Fund &amp; Corporate services</li> <li>Professional Services</li> <li>RegTech</li> <li>Supply chain software</li> <li>Governance &amp; compliance</li> </ul>	<ul> <li>Stick, customer base</li> <li>High switching costs</li> <li>High revenue visibility</li> </ul>	<b>ARCHER</b> alterDomus*
Positive demographic trends	<ul> <li>Asset / wealth management</li> <li>Education &amp; training</li> </ul>	<ul> <li>✓ Structural market growth</li> <li>✓ Scalable business model</li> <li>✓ Global mobility</li> </ul>	true potential
Increasing focus on value-add activities	<ul> <li>Insurance distribution</li> <li>Specialist underwriting activities</li> <li>Specialty finance</li> </ul>	<ul> <li>✓ Cash generative models</li> <li>✓ Long-term underlying growth trends</li> <li>✓ Resilient performance in downturns</li> </ul>	SÄKRA New Day Miller Policy Finaxy
Globalisation & standardisation	<ul> <li>Testing, Inspection &amp; Certification (TIC)</li> <li>Specialist distribution &amp; logistics</li> </ul>	<ul> <li>✓ Growth driven by regulatory requirements</li> <li>✓ Cash flow stability / long-term contracts</li> </ul>	Barentz. Envirotainer°

3. Cinven Strategic Fund 2 investment strategy

# High calibre team combining Cinven DNA with external mid-market experience

Strategy

Expansion of the successful SF1 team, collectively representing the sector expertise, geographic focus and value creation experience needed to execute SF2's strategy

**Partners** 



# Luigi Sbrozzi

### **Co-head**

- Partner at Cinven, joined in 2020
- Deep expertise in Financial Services

) 🛖

- · Key role in origination and execution of each SF1 investment
- Previously at Centerbridge and CVC





# Michael Weber

### Co-head

- Partner at Cinven, joining in Oct-2024
- Over 20 years of European mid-market experience
- Deep experience in Business Services and TMT
- Previously at Riverside, primarily focused on the DACH region

3



Team and Governance

Platform



Fartner at Cinven, joined in 2010 Member of TMI' sector team for ~8 vears

Invo vec' in numerous transactions across TMT, Business Services and industrials, across multiple European countries



# 13 investments, including:

Sourcing and

alterDomus\* ufinet ----

### **Miguel Segura**

**}** 

3 Years of

experience

Value creation

### Partner

- Partner at Cinven, joined in 2012
- Involved in numerous transactions across Business Services. **Consumer, Healthcare and TMT**
- Focus on the Iberia region
- Time is expected to be evenly split between Flagship and SF2

## **Senior Team**



**Robert Perry** Senior Principal **Financial Services** 



**Karel Doorman Senior Principal Business Services** 

æ 8 Years of experience

**Balasz Lam Principal** 

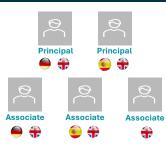


7 Years of experience



Enrico Strauss Associate

**Broader Team** 



+ new hires at Principal and Associate level as the strategy ramps us

Partners collectively have c. 76 years of experience, and have executed 46 deals

**Yash Shah** 

Associate

Strictly private and confidential

CINVEN

Sourcing and

Platform

Value creation

Team and

Governance

3. Cinven Strategic Fund 2 investment strategy

# Subject to strong firm governance and oversight

Strong continuity and overlap with Cinven's Flagship Fund committees while bringing sector specialisation and insights in line with SF2 focus areas

Strategy



whole Cinven platform and full institutional commitment to making the strategy successful

Strictly private and confidential

3. Cinven Strategic Fund 2 investment strategy

Strategy Team and Governance

Platform

synergies

Value creation

Sourcing and CINVEN

# Leveraging the Cinven platform



1. The past performance of Cinven Funds is not indicative of future results. Please refer to Endnote 3 in the 'Important Notice' section at the end of this presentation.

Sourcing and

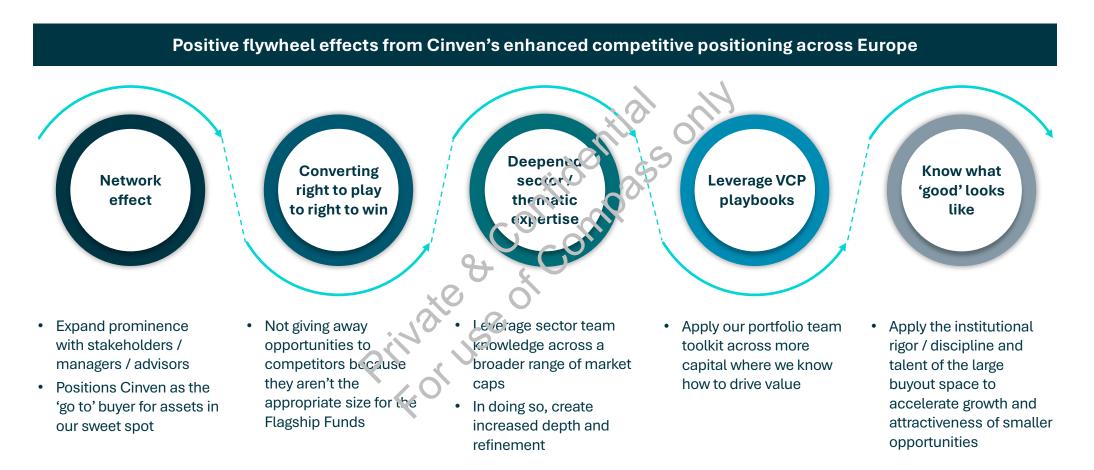
Value creation

CINVEN

# Like SF1, the SF2 is expected to create and benefit from two-way synergies with the Flagship Funds and the broader Cinven platform, ultimately benefiting LPs of both strategies

Strategy

Platform synergies



Replicate demonstrated success – we have proven this approach works with the SF1, we will apply the same approach with a widened but focused aperture in SF2

Cinven believes that having the flagship funds and the strategic funds side-by-side will generate synergistic benefits similar to what we observed with SF1, where Cinven has reviewed **>10 brokerage opportunities since the 2018 subsector refresh** 

Strategy

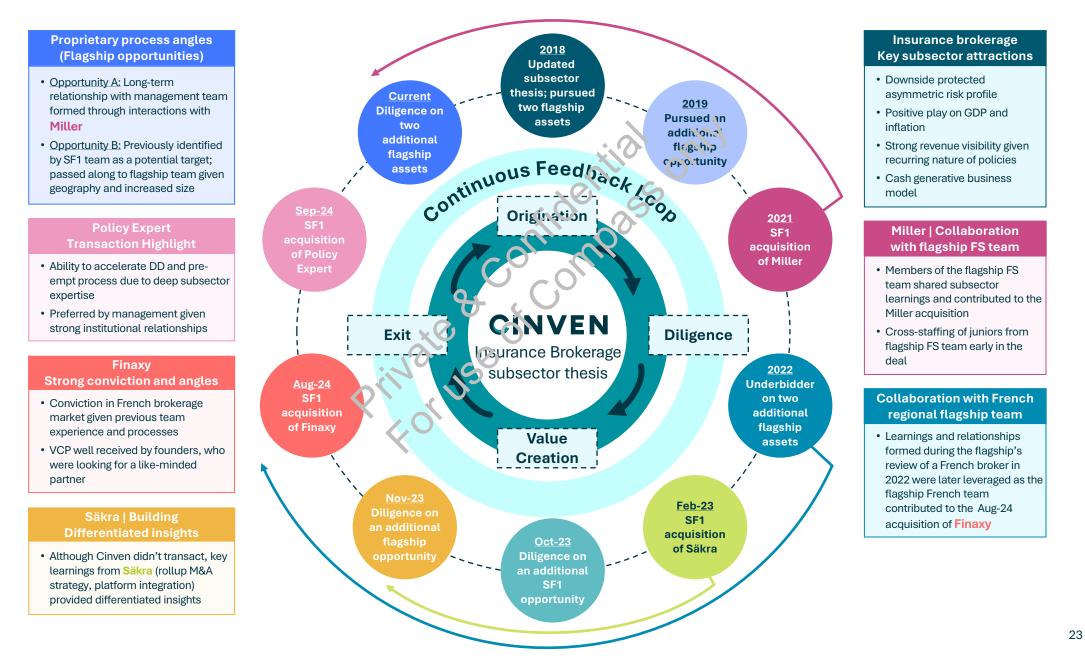
Team and Governance **Platform** synergies

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CINVEN

Sourcing and pipeline

Value creation



Sourcing and

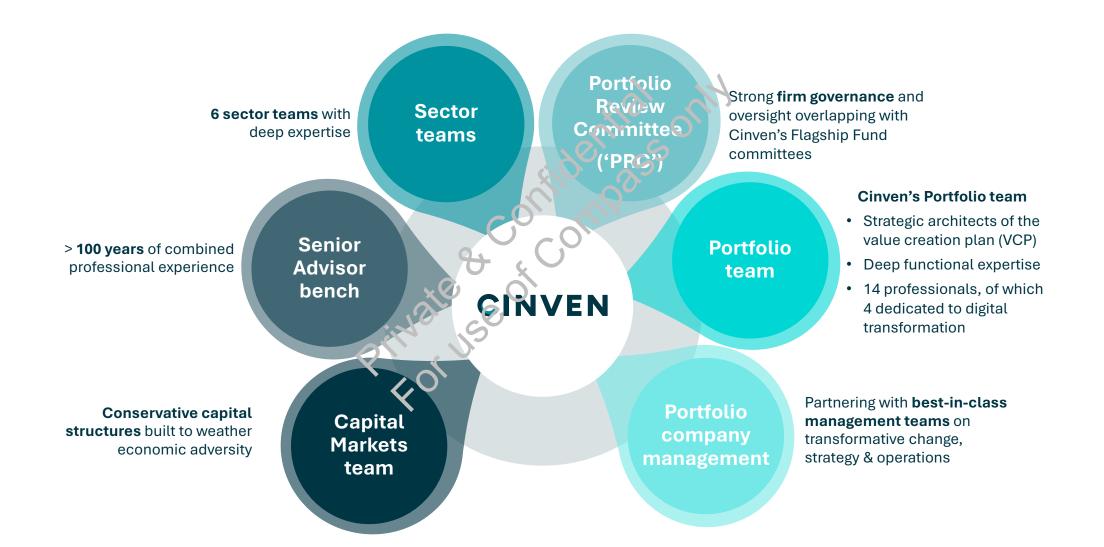
Value creation

CINVEN

# SF2 is expected to leverage Cinven's large-cap platform, skillset and expertise to create value in mid-market companies

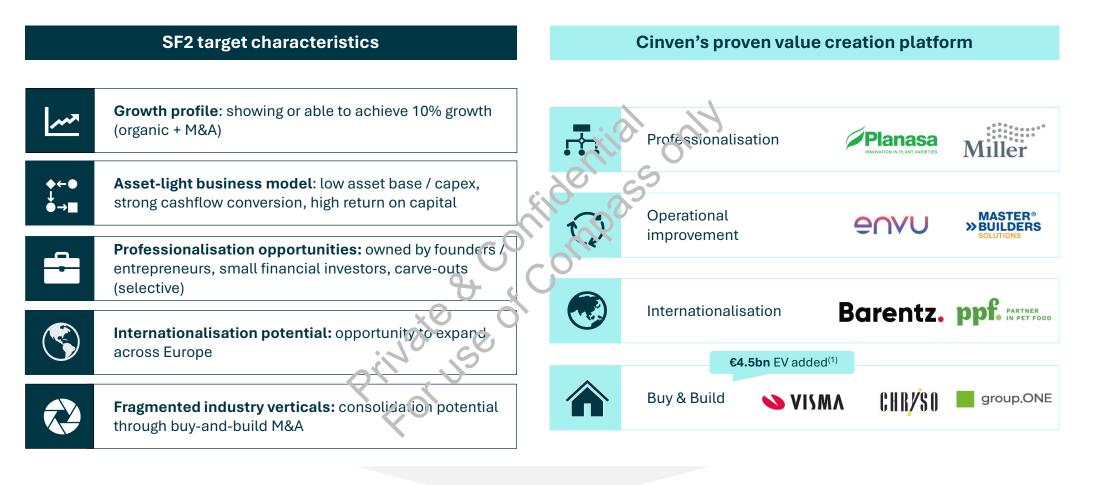
Strategy

Cinven brings to bear its entire network and ecosystem



# SF2 is expected to leverage Cinven's large-cap platform, skillset and expertise to create value in mid-market companies – cont'd

Cinven has an established track record in creating value amongst mid-market companies



Untapped value creation potential

Cinven believes it is well-placed to exploit; clear strategic advantage

A compelling opportunity for differentiated returns

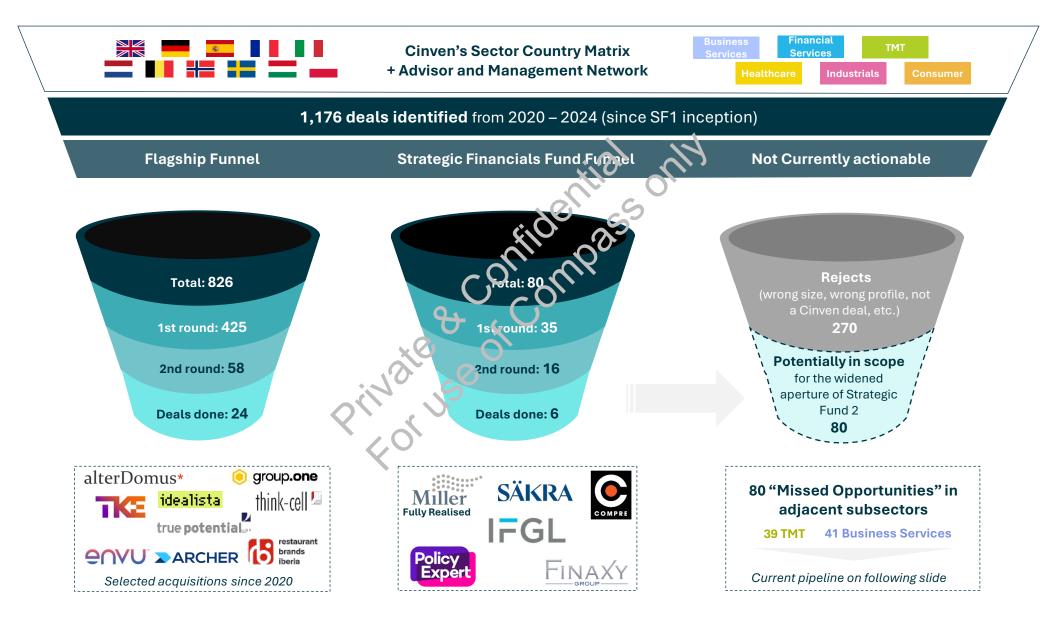
Sourcing and

CINVEN

# The matrix is a deal origination and diligence engine that has identified attractive investments for both existing pools of capital and adjacent opportunities...

Strategy

Platform synergies



Sourcing and pipeline

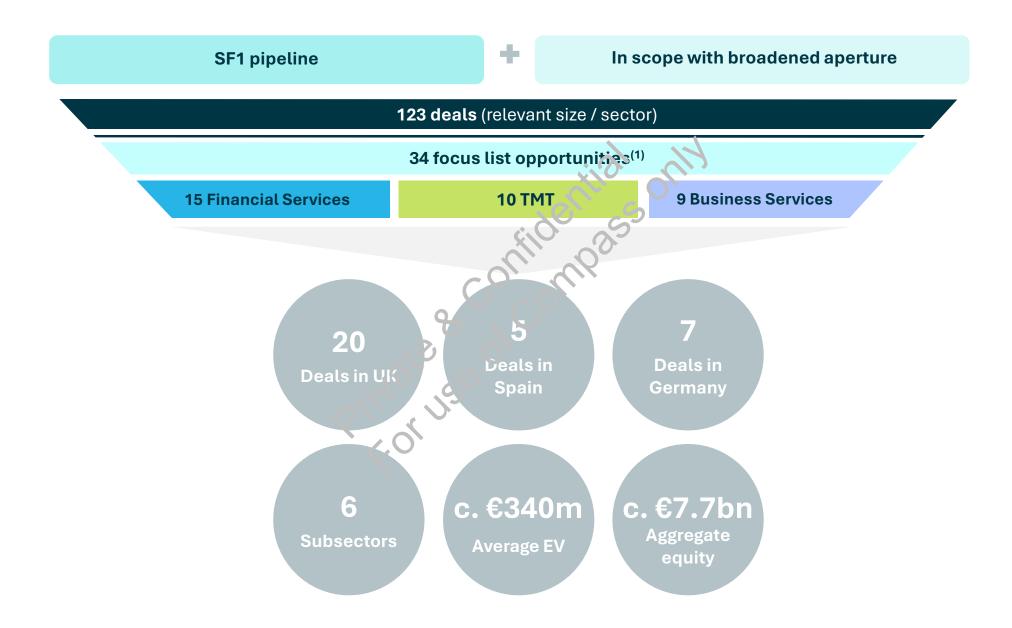
Value creation

**Platform** synergies

3. Cinven Strategic Fund 2 investment strategy

# ...as a result, Cinven has a robust pipeline as it looks ahead to the SF2

Strategy



Please refer to Endnote 2 in the 'Important Notice' section at the end of this presentation.

1. Focus also list includes pipeline opportunities in other European geographies.

Sourcing and pipeline

Value creation

CINVEN

3. Cinven Strategic Fund 2 investment strategy

# Key prospects for next 6-12 months

Attractive opportunities across sectors of focus

	Company A	Company B	Company C
	Financial Services	Business Services	Tech-enabled services
Description	Commercial / SME insurance distribution in the UK with presence in Lloyd's	Provider of Fund Services, Loan Agency, and Corporate Services	• Specialist tax preparation software for corporates and tax advisors
Size	• £400m EV	• ~£200m EV	• £250-300m EV (estimated)
Market attractions	<ul> <li>✓ High revenue retention rates</li> <li>✓ Macro-resilient end markets</li> <li>✓ Solid underlying market growth rate</li> <li>✓ Significant M&amp;A buy and build potential</li> <li>✓ High EBITDA to cash conversion rates</li> </ul>	<ul> <li>Attractive structural / organic growth rates, driven by increasing compliance and regulatory burdens and tax aw complexity</li> <li>Fragmented markel, a pecially at small end</li> <li>Explosion of funds under management</li> </ul>	<ul> <li>✓ Solid underlying market growth rate</li> <li>✓ Highly recurring business models</li> <li>✓ High customer and net revenue retention</li> <li>✓ Significant cross-sell opportunity</li> <li>✓ Automation of tax preparation process</li> </ul>
Summary thesis	<ul> <li>Continue buy and build strategy, with value accretion from (i) commission rate negotiating power (ii) acquiring smaller brokers at multiples below that of the group</li> <li>Support management to explore new avenues or growth</li> </ul>	<ul> <li>High proportion of recurring revenues</li> <li>Attractive TbTDA margins, from specialist nature of service provided and op. leverage</li> <li>Low car ital and CAPEX requirements</li> <li>upport bolt-on acquisitions or team hires</li> <li>Large consolidators in the space</li> </ul>	<ul> <li>Deliver on cross-sell opportunity through new and add-on modules</li> <li>Accelerate automation of invoicing process</li> <li>Deliver on internationalisation opportunity</li> <li>Continue bolt-on M&amp;A (extending product set, extending into new markets)</li> </ul>
Sourcing Angle	<ul> <li>Founder owned looking for a partner vith deep experience in insurance broking</li> <li>Privileged relationship with founder and his advisor</li> </ul>	<ul> <li>Relationship with management, already met</li> <li>Knowledge of the sector (alterDomus and several other deals)</li> </ul>	<ul> <li>Early access to Chairman / management</li> <li>Relationship with current owners</li> </ul>
Cinven tested value levers	<ul> <li>Absolute focus on integrating acquired businesses and extracting syner, 'es from scaling up of core platform</li> <li>Selective exposure to MGAs, to diversify income streams and gain exposure to underwriting results</li> <li>Invest in team hires</li> </ul>	<ul> <li>Improve GTM, pricing and commercial excellence</li> <li>Invest in back-office efficiencies to drive margin expansion</li> <li>Diversify revenue by product, client or geography, via incremental M&amp;A and hires</li> <li>Growth with our contacts in the industry (IBs, LPs, GPs, etc)</li> </ul>	<ul> <li>✓ Cross-sell of add-on modules</li> <li>✓ Complete transition to SaaS model</li> <li>✓ Invest in automation of invoicing process to drive efficiencies and encourage client stickiness</li> <li>✓ Complete bolt-on M&amp;A</li> <li>✓ Deliver on internationalisation opportunity</li> </ul>
Relevant Cinven experience	Miller SÄKRA	alterDomus*	taxwell
Timing	Q4 2024 / Q1 2025	H1 2025	H1 2025

Team and Governance

Strategy

Platform synergies

Strictly private and confidential



# Cold. Summary of strategy and terms Privatese

CINVEN

# **Cinven strategies at a glance**

	Flagship	Strategic Funds (SF2 / Latest iteration)
Strategy	• Implement clearly identified sector strategies and targeted initiatives to accelerate growth and improve operations in Europe or globally, targeting <b>large-cap</b> opportunities	<ul> <li>Implement clearly identified sector strategies and targeted initiatives to accelerate growth and improve operations, targeting mid-market opportunities</li> </ul>
Geography	• Companies with European headquarters, European growth strategies, or value creation opportunities that build on Cinven's European and/or sector expertise, with up to 20% in North America	<ul> <li>Companies with European headquarters, European growth strategies, or value creation opportunities that build on Cincen's European and/or sector expertise, primarily focused on UK, DACH and Iberia</li> </ul>
Sectors	Business Services, Consumer, Financial Services, Healthcare, Industrials, TMT	<ul> <li>Primarily focused on Financial Services, Business Services, and TMT</li> </ul>
Size of investment	<ul> <li>EV: typically greater than €600m</li> <li>Equity: typically c. €400m-€1bn</li> </ul>	<ul> <li>EV: up to €600m</li> <li>Equity: €100m - €300m (including co-investment)</li> </ul>
Target returns <sup>(1)</sup>	<ul> <li>2.5x / 26% Gross MMx / IRF</li> <li>2.0x / 23% Net Levered MMx / IRF</li> <li>2.1x / 21% Net Unlevered MMx / IRF</li> </ul>	<ul> <li>2.5x - 3.0x / 25%+ Gross MMx / IRR</li> <li>2.0x - 2.3x / 22%+ Net Levered MMx / IRR</li> <li>2.0x - 2.4x / 20%+ Net Unlevered MMx / IRR</li> </ul>
Portfolio construction	12-20 investments	• 8-10 investments
Experienced senior team	<ul> <li>Investment team of 125, including 15 deal partners</li> </ul>	<ul> <li>Luigi Sbrozzi, Michael Weber, Anthony Cardona, Miguel Segura (50% of business time), Robert Perry, Karel Doorman</li> </ul>
Target hold period	• 4-5 years	• 4-5 years
Co-investment proposition	Offered on a deal-by-deal basis	Offered on a deal-by-deal basis

# Casting an Oscar winner in your community theatre production

Cinven platform vs. typical middle market private equity firm

	Cinven platform supporting Strategic Fund 2	Typical European middle market private equity firm <sup>(1)</sup>	Relevance
Investment professionals	125	15 – 30	<ul> <li>✓ Larger origination funnel</li> <li>✓ Deeper relationships with advisors</li> </ul>
Portfolio professionals	14	0-5 0	<ul> <li>✓ More robust playbooks, covering a wider variety of tools</li> </ul>
Capital Markets professionals	4	control e cont	<ul> <li>✓ Transact more frequently</li> <li>✓ Enhanced relevance to intermediaries and capital providers</li> </ul>
Corporate team	133	10 - 15	<ul> <li>✓ Robust transaction, deal and valuation support</li> </ul>
Geographic coverage	7 European offices, ? additional European geographies with dedicated London-based teams, and a North American office	) 1 – 3 European offices	<ul> <li>✓ Local boots on the ground across Europe</li> <li>✓ North American professionals support internationalisation and broader exit optionality</li> </ul>
Active portfolio companies	Flagship Funds: c. 40 companies Strategic Fund: 5 companies	~10 – 20 companies	<ul> <li>✓ Know what good looks like because we see more companies</li> </ul>

The combination of a <u>sector-led model</u>, a <u>local presence</u> comprised of a pan-European network with access to North America, and a <u>robust platform</u> is differentiated in the European middle market

4. Summary of strategy and terms

# CINVEN

# Summary of key terms

Target size	• €1.5bn
Cinven commitment	• >2.5%
Minimum commitment	• €20 million, subject to the Managing General Farther's discretion to accept lesser amounts
Investment period	• 5 years
Fund term	• 10 years
Management fee	<ul> <li>2.00% per annum of total fund commitments during the investment period and 2.00% per annum of the cumulative acquisition cost of an investment made less the cumulative acquisition cost of all investments which have been readised, variation off or permanently written down from the end of the investment period until the end of the tarna</li> <li>Note that not all costs are presented here. Further information on costs can be found in the PPM.</li> </ul>
Carried interest	• 20%, subject to a 100% "catch-up"
Hurdle rate	• 8%
Clawback protection	Full clawback obligation, supported by 100% escrow of carried interest or bank guarantee

Strictly private and confidential



# Confidential only Confidences Scappendices Private se of Private se of

Strictly private and confidential

# Team Bios (1/2)



**Luigi Sbrozzi** Co-Head

- Luigi is Co-Head of the SF2 team. He will be a member of the Fund's Investment Committee and Portfolio Review Committee.
- Luigi joined Cinven in 2020 to launch and co-lead the SF1, and served as a member of the SF1 Investment Committee and Portfolio Review Committee, as well as leading the origination and execution of each of the six investments in the SF1, namely: Compre, IFGL, Miller, Säkra, Finaxy and Policy Expert.
- Luigi is an Italian national. Prior to joining Cinven, Luigi was a Managing Director at Centerbridge Partners, where he was responsible for investing in European financial institutions. Prior to this he worked at CVC Capital Partners as a Director in the European Financial Institution group.
- Luigi has an MSc in Finance from Bocconi University, Milan.



Michael Weber Co-Head

- Michael is Co-Head of the SF2 team. He will be a member of the Fund's Investment Committee and Portfolio Review Committee. Michael joins Cinven in Oct-24 bringing c. 20 years of European mid-market experience.
- Michael is a German national. He joins from Riverside, a leading mid-market private equity firm, where he was a Senior Partner and Head of DACH, in resung in the European mid-market, primarily focused on Business features and TMT investments in the Dr Critregion where he has a long and support of investing, including, significant experience originating and/or transforming, primary investments that he lead or co-led founder-owned princties.
- Prior to this he worked at Auctus Capital, a German mid-market private equity firm, as an Investment Director, and at Dynamics Venture Capital, a venture capital fund established by German leading utility company, RWE, focused on technologies that drive the sustainable energy transition. Michael started his career as a strategy consultant for the Boston Consulting Group.
- He has a PhD in Strategic Management and Decision-Making Theory and a Business Administration degree from LMU Munich University.



**Team bios** 

Anthony Cardons Pailiner

Anthony is a Partner in the SF2 team. He joined Cinven in 2010 and spent c. 8 years toousing on TMT and Business Sen ices investments across Cinven's Flagship Funds. He was involved in TMT and Business Services investments in the UK. Nordics, and Benelux. including CPA Global, Visma and Ziggo. Most recently, Anthony was a Partner in Cinven's Industrials Sector team, having been involved in investments across Europe and the US, including Chryso, Master Builders Solutions (formerly MBCC Admixtures), Envu (formerly Bayer Environmental Science) and Arxada (formerly Lonza Specialty Ingredients).

- Anthony is a British national. Prior to joining Cinven, Anthony was as a strategy consultant at L.E.K. Consulting in London, where he advised corporate and private equity clients in the technology, business services and financial services sectors.
- Anthony has an MA in History from the University of Oxford.



Miguel Segura Partner

- Miguel is a Partner in the SF2 team.
- He is expected to divide his time evenly between the SF2 and Cinven's Flagship Funds, where he is a member of Cinven's Business Services Sector team and Iberia Regional team. He has previously been a member of Cinven's Consumer and TMT Sector teams. Miguel joined Cinven in 2012 and has been involved in a number of transactions to date, including Alter Domus, Amara NZero, Domia Group, HBX Group (formerly Hotelbeds), MasOrange (formerly MasMovil), Planasa, Spire Healthcare, Tinsa, Ufinet Group and Ufinet International.
- Miguel is a Spanish national. Prior to joining Cinven in 2012, Miguel worked at 3i Group in Spain alongside Co-Managing Partner, Jorge Quemada, for four years, where he was an Analyst and an Associate and participated in various transactions in the business services, TMT, and consumer sectors. Prior to that, Miguel was an Analyst in BBVA's private equity team.
- Miguel has a BA in Business Administration from the Universidad Carlos III de Madrid and Warwick University, and an MBA from Columbia Business School.

Track record

Team bios Focus list pipeline

CINVEN

# Team Bios (2/2)



Robert Perry Senior Principal

- Robert is a Senior Principal in the SF2 team.
- He was most recently a member of the SF1 team and broader Financial Services sector team, where he brought more than 14 years of prior industry experience in the financial services sector. He has been involved in a number of transactions including Compre, IFGL and Policy Expert, where he led the diligence workstreams and, in the case of Compre and IFGL led the subsequent ongoing delivery of Cinven's comprehensive Value Creation Plans.
- Prior to joining Cinven in 2019, Robert worked for more than a decade in investment banking, at Citigroup and Evercore Partners, advising clients in the European financial services sector on M&A transactions and capital raisings. Following his career in banking, Robert co-founded and co-managed a life reinsurance business.
- Robert has a BA in Economics and Management from the University of Oxford.



Karel Doorman Senior Principal

- Karel is a Senior Principal in the SF2 team.
- He was most recently a member of Cinven's Consumer Sector team and Benelux Regional team, having previously been a member of Cinven's Healthcare Sector team. He has worked on investments in the Business Services, Consumer and Healthcare sectors, including in the Benelux region, Spain and the UK, namely Barentz, Clario (formerly Bioclinica), JLA and RB Iberia.
  - Karel is a Dutch and British notional. Prior to joining Cinver in 2015, Karel worked at Credit Suiss f as a member of the EMEA Financial Institutions Group in London, where he a dviped on M&A and IPO transactions.
- Karel has a Masters in Financial Economics from the Erasmus University Rotterdam in the Netherlands.

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Balazs Lam Principal

- Balazs is a Principal in the GF2 team.
- He was most recently a member of the SF1 team and is a member of the broader Financial Services spectric team. He name seen involved in a number of transactions including IFGL Compret, Säkla, Finaxy and Policy Expert.
- Poor to joicing Conven in 2021, Balazs worked at Cv'C Capital Partners where how as a member of their Financial Services team. Prior to CVC, Date 2 was an Investment Banking analyst at Bank of America Merrill Lynch in their Financial Institutions Group.
- Balazs holds an MSc degree in Law and Finance from the University of Oxford, and an LLM and LLB in Law and a BSc in Economics and Business from the University of Amsterdam.



Yash Shah Associate

Yash is an Associate in the SF2 team.

- He was most recently a member of the SF1 team and is a member of the broader Financial Services sector team. He has been involved in a number of transactions including Miller, Säkra and Policy Expert.
- Prior to joining Cinven in 2021, Yash was an Investment Banking Associate at Lazard.
- Yash has a BSc in Philosophy, Politics and Economics from the University of Warwick and an MSc in Finance and Accounting from Imperial College London.



Enrico Strauss Associate

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- Enrico is an Associate in the SF2 team.
- He was most recently a member of the SF1 team and is a member of the broader Financial Services sector team. He has been involved in a number of transactions including Alter Domus, IFGL, Finaxy and Policy Expert.
- Prior to joining Cinven in 2023, Enrico was an Investment Banking Analyst within the Mergers & Acquisitions Group at Credit Suisse.
- Enrico has a MSc in Accounting and Finance from the London School of Economics.

+ new hires at Principal and Associate level as the strategy ramps up

## 5. Appendices

# Investment thesis driven investing: wealth management distribution

We expect to keep applying our targeted, proven investment theses on a sub-sector basis

	Thesis	Previous / current Cinven investments
Sub-sector example	<ul> <li>Focused wealth manager</li> <li>Fully integrated firms providing fund manufacturing, fund management, financial advice and fund platform products</li> </ul>	true potential IFGL SÄKRA
Market attractions Summary thesis	<ul> <li>Structurally growing market: growing pool of affluent and HNW wealth assets, requiring increasingly sophisticated and tax efficient investment advice and products</li> <li>Vertically integrated model effectively offsets fee pressures at value chain binch points'</li> <li>Local knowledge and market presence is key, with high barriers to entry in advice market in particular</li> <li>Fragmented market allows for roll-up opportunity</li> <li>UK, Germany, France and Nordics as key markets</li> <li>Benefit from highly recurring revenue model, given high levels of asset stickiness, with continued focus on high-touch services on 'n gher value c lients</li> <li>Significant opportunities for scale economies, particularly in discretionary fund management and fund manufacturing</li> </ul>	Focus list pipeline         • Integrated wealth manager focused on HNWI based in Germany         • €300m EV with co-investment potential         • Strong relationship with existing institutional backers         • Diligenced the market opportunity in 2023 in the context of a missed deal so have investment thesis and value creation plan read to execute         • H1 2025
Cinven tested value levers	<ul> <li>Typically, high levels of cash conversion</li> <li>Invest in financial adviser growth, to expand market share and increase 'top of funnel' flows into business</li> <li>Drive EBITDA margin expansion, through cost optimisations over time (wealth manager cost bases often inefficient, particularly where move to vertical integration not yet complete)</li> <li>Invest in IT platform, to ensure business is well positioned ahead of key digital trends</li> <li>Benefit from M&amp;A synergies (central costs reduction, reduction of asset management rebates given enlarged scale)</li> </ul>	

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CINVEN

Focus list pipeline Track record

Team bios

✓ Invest in team hires

## 5. Appendices

# Investment thesis driven investing: insurance distribution

Support quality insurance distribution platforms to expand domestically and internationally via M&A and team hires, building businesses which is expected to benefit from multiple paths to future monetisation



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CINVFN

Focus list Track record

# Investment thesis driven investing: wealth management technology

We expect to keep applying our targeted, proven investment theses on a sub-sector basis

	Thesis	Previous / current Cinven investments
Sub-sector example	<ul> <li>Provider of software and IT solutions to the wealth management sector</li> <li>Fully integrated firms provide fund manufacturing, fund management, financial advice and fund platform products</li> </ul>	true potential
Market attractions	<ul> <li>Structurally growing market with software and IT spend growing at 8-12% in various sub-markets in Europe driven by asset growth, increased regulation and compliance requiring additional IT spend</li> <li>Organised with national champions benefitting from sticky client basis and high revenue visibility</li> <li>Fragmented market allows for roll-up opportunity including transformationa. M&amp;A</li> <li>Pan-European opportunity</li> </ul>	<ul> <li>Focus list pipeline</li> <li>Provider of software and services to the wealth management, asset custody and asset management sector based in Italy but with significant presence in the UK and Germany</li> <li>€400m EV</li> <li>Founder owned business looking for a PE partner to develop the company. Over two years relationship with the founder</li> <li>H2 2024</li> </ul>
Summary thesis	<ul> <li>Benefit from highly recurring revenue model, given low level of client churn and inflation indexed growth built in the pricing model.</li> <li>Significant opportunities for scale economies and syne gies via M&amp;A (including cross-sell of new solutions to existing client base)</li> <li>Typically, high levels of cash conversion</li> <li>Ample exit avenues</li> </ul>	<ul> <li>Potential M&amp;A with Company B</li> <li>Provider of software and services to the wealth management, asset custody and asset management sector based in UK</li> <li>£400m EV</li> <li>Founder owned business looking for a PE partner to develop the company. Over two years relationship</li> </ul>
Cinven tested value levers	<ul> <li>Facilitate transition to software as a service given majority of business are a mix of on-premise licence and subscription models (executed in companies such as Jaggaer, Archer, etc)</li> <li>Access to key decision makers in existing and prospect clients given unique network in financial services in Europe (including existing portfolio companies as potential clients)</li> <li>Drive aggressive M&amp;A to create pan-European proposition to appeal to large strategic buyers</li> </ul>	<ul> <li>with the founder</li> <li>H1 2025</li> <li>Potential M&amp;A with Company A</li> </ul>

CINVEN

Focus list pipeline

Team bios

Track record

Focus list pipeline

Track record

Team bios

CINVEN

# Investment thesis driven investing: fund / trust / pension administration and corporate services

Investing in a structurally growing market with high rates of recurrent and fee-based revenues, with organic and acquisitive growth prospects and opportunity to enhance margins via Cinven's tested value creation plan playbooks

	Thesis	Previous / current Cinven investments
Sub-sector example	<ul> <li>Fund / trust / pension administration and corporate services</li> <li>Entity formation, domiciliation management and trustee services, legal and tax compliance, accounting and reporting, and liquidation services, actuarial and pension services</li> <li>Other very attractive subsectors like Loan Agency, ManCo, etc.</li> </ul>	JFGL alterDomus*
Market attractions	<ul> <li>Attractive structural / organic growth rates, driven by increasing compliance and regulatory burdens and tax law complexity (BEPS, ATAD, AIFMD, FATCA) and increasing size and complexity of multi-nationals, with greater use of outsoursed corporate services</li> <li>Market remains fragmented, particularly at the small en 1, in multiple juncductions (Channel Islands, Luxembourg, Netherlands, Cayman Islands)</li> <li>Strong increase in funds under management in the closed-ended side. Increasing regulatory complexity in both closed-ended and open opened</li> </ul>	<ul> <li>Focus list pipeline</li> <li>Provider of Fund Services, Loan Agency, and Corporate Services</li> <li>~£200m EV</li> <li>Met management team: very ambitious, and strong growth ahead</li> <li>Strong angles, former CEO of Sanne</li> <li>Provider of actuarial, trust and administration</li> </ul>
Summary thesis	<ul> <li>High proportion of recurring and fee-based revenues, often with extended contract lengths</li> <li>Attractive EBITDA margins, from snecialist nature of the services provided and operating leverage</li> <li>Low capital and CAPEX requirements</li> <li>Support bolt-on acquisitions or team hires</li> <li>Large consolidators in the space (Waystone, Apex, Alter Domus, etc.)</li> </ul>	Company B How actualia, trust and administration solutions to the UK pension market • £300m EV • Secondary opportunity in a sector where we have relevant angles via IFGL who owns a pension trust company and True Potential • H2 2024
Cinven tested value levers	<ul> <li>✓ Improve go to market, pricing and commercial excellence</li> <li>✓ Invest in back-office efficiencies, including digitisation, capacity planning ("delivery model") to drive margin expansion</li> <li>✓ Provide further capital to diversify revenue by product, client or geography, via incremental M&amp;A and / or team hires</li> <li>✓ Growth with our contacts in the industry (IBs, LPs, GPs, etc)</li> </ul>	<ul> <li>Provider of closed-ended fund servicers (and some private wealth)</li> <li>~£150-200m EV</li> <li>Know the founders, growing strongly</li> </ul>

## 5. Appendices

# Investment thesis driven investing: accounting & tax software

Invest in accounting and specialist tax software providers, building on Cinven's successful experience in the subsector, to drive further cross-sell of related software modules to finance teams and benefit from further automation of core finance and HR processes

	Thesis	Previous / current Cinven investments
Sub-sector example	<ul> <li>Enterprise resource planning (ERP) software providers</li> <li>Specialist tax software providers</li> <li>Related HCM (Human Capital Management) and payroll software providers</li> </ul>	taxwell 🚩 💊 VISMA
Market attractions	<ul> <li>Solid underlying market growth rate</li> <li>Highly recurring business models</li> <li>High customer and net revenue retention</li> <li>Significant cross-sell opportunity to sell in additional modules (e.g. HR) to existing customer base</li> <li>Further growth acceleration potential due to automation of invoicing process</li> <li>Tech-led enablement / automation of tax preparation process</li> </ul>	<ul> <li>Focus list pipeline</li> <li>Specialist tax preparation software for corporates and tax advisors</li> <li>£250-300m EV (estimated)</li> <li>Good access to current owners</li> <li>Early access to Chairman / management</li> <li>Based in the UK</li> <li>International growth opportunity (recent bolt-on</li> </ul>
Summary thesis	<ul> <li>Deliver on cross-sell opportunity through neve and add on modules</li> <li>Accelerate automation of invoicing process</li> <li>Accelerate automation of tax propriation process</li> <li>Deliver on internationalisation opportunity</li> <li>Continue bolt-on M&amp;A (extending product set, extending into new markets)</li> </ul>	<ul> <li>Michael growth opportunity (recent bett off completed in Benelux)</li> <li>H1 2025 sale expected</li> <li>SaaS payroll software &amp; related HCM software</li> <li>£250-300m EV (estimated)</li> </ul>
Cinven tested value levers	<ul> <li>✓ Cross-sell of add-on modules to existing customer base</li> <li>✓ Complete transition to Software as a Service (SaaS) model</li> <li>✓ Invest in automation of invoicing process to drive efficiencies and encourage client stickiness</li> <li>✓ Complete bolt-on M&amp;A</li> <li>✓ Deliver on internationalisation opportunity</li> </ul>	<ul> <li>Company B</li> <li>Good access to owners</li> <li>Based in the UK</li> <li>Significant International operations, with opportunity to grow across continental Europe</li> <li>Q4 2024 / H1 2025 sale expected</li> </ul>

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# Investment thesis driven investing: Legal software & tech-enabled services

We expect to keep applying our targeted, proven investment theses on a sub-sector basis

	Thesis	Previous / current Cinven investments
Sub-sector example	<ul> <li>Legal practice management software</li> <li>IP management software</li> <li>Tech-enabled services for law firms</li> <li>Legal / IP service providers</li> </ul>	CPA GLOBAL <sup>®</sup>
Market attractions	<ul> <li>Solid underlying market growth rate in legal market</li> <li>Strong underlying market growth in IP sector, driven by continuous innovation and R&amp;D investments globally</li> <li>Professionals are underserved by software; workflow remains highly nanual / nor- automated in nature</li> <li>Attractive business models with high customer retention</li> <li>Opportunity to use tech-enabled services to automate core processes and encourage better collaboration between practitioners</li> <li>Internationalisation opportunity</li> </ul>	<ul> <li>Focus list pipeline</li> <li>Legal practice management software for law firms</li> <li>Tech-enabled services for law firms</li> <li>Good access to management</li> <li>UK headquartered, expanding internationally notably in US</li> <li>£450-500m EV (estimated)</li> <li>Q4 2024 / Q1 2025 sale expected</li> </ul>
Summary thesis	<ul> <li>Drive penetration of software into legal / IF practices</li> <li>Automate legal / admin processes through tech-enabled services</li> <li>Enhance stickiness by cross-sell of additional nodules</li> <li>Consolidate market through M&amp;A</li> </ul>	<ul> <li>IP legal services &amp; support services providers</li> <li>Consolidator of IP service providers across Europe</li> <li>UK headquartered, with buy-and-build opportunity across Europe</li> <li>Deep sector experience from CPA Global</li> <li>Good relationship with management</li> <li>€200-250m EV (estimated)</li> <li>H1 2025 sale expected</li> </ul>
Cinven tested value levers	<ul> <li>✓ Drive revenue growth through cross-sell of tech-enabled solutions to existing software customers</li> <li>✓ Drive automation of admin processes through technology</li> <li>✓ Invest in product R&amp;D</li> <li>✓ Deliver bolt-on M&amp;A</li> </ul>	<ul> <li>Practice management software and collaboration tools for litigation and arbitration professionals</li> <li>€500-600m EV (estimated)</li> <li>H2 2025 sale expected</li> <li>UK headquarters, international growth</li> </ul>

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# Investment thesis driven investing: Supply chain & Compliance software

We expect to keep applying our targeted, proven investment theses on a sub-sector basis

	Thesis		P	revious / current Cinven investments
Sub-sector example	<ul> <li>Supply chain management software &amp; solutions</li> <li>Compliance (Governance Risk &amp; Compliance, "GRC") software &amp; solutions</li> <li>Risk management software &amp; solutions (e.g. ESG, audit, IT risk management)</li> </ul>		<i>J</i> ^C	G∕ <del>⊆∏•</del> ►ARCHER
Market attractions	<ul> <li>Strong growth in supply chain / procurement software</li> <li>Strong growth in GRC software and solutions</li> <li>Growing sophistication in risk management of suppliers and spend management by corporates</li> <li>Strong network effect from use and monitoring of consistent supplier that</li> <li>Highly recurring business models</li> <li>High customer and net revenue retention</li> <li>Significant cross-sell opportunity to sell in additional modules to existin (customer base</li> <li>Automation of procure-to-pay process</li> </ul>	60	Company A	<ul> <li>Focus list pipeline</li> <li>Procurement and expense management software</li> <li>€400-500m EV (estimated)</li> <li>Highly relevant experience from Jaggaer investment</li> <li>UK headquarters, with significant international growth opportunity</li> <li>2025 sale expected</li> </ul>
Summary thesis	<ul> <li>Bolt-on M&amp;A potential</li> <li>Internationalisation opportunity</li> <li>Back continued market growth in procurement solutions</li> <li>Support continued market growth in GRC software adoption and spend</li> <li>Accelerate growth from automation of procure to-pay processes</li> <li>Accelerate growth by driving new module cross-sell</li> </ul>		Company B	<ul> <li>Specialist ESG risk management platform</li> <li>€300-400m EV with co-investment potential</li> <li>Highly relevant experience from Archer investment</li> <li>Good access to current owners</li> <li>UK headquarters, with significant international growth opportunity</li> <li>2025 sale expected</li> </ul>
Cinven tested value levers	<ul> <li>✓ Drive continued strong revenue growth through new logos and cross-sell</li> <li>✓ Invest in R&amp;D / innovation to drive new AI-based solutions</li> <li>✓ Execute bolt-on M&amp;A</li> <li>✓ Internationalise core product set</li> </ul>		Company C	<ul> <li>Specialist EHS compliance software for industrial / chemical sectors</li> <li>Relevant industry experience through Cinven portfolio</li> <li>Belgium HQ, with international business</li> <li>€400-500m EV (estimated)</li> <li>2025 sale</li> </ul>

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## **Cinven's mid-market investments**

Performance at 30-Jun-24<sup>(1,2)</sup> | The performance information presented here is for track record purposes only and does not constitute past performance of SF2

	Date of investment	Cost (€m)	Realised proceeds <sup>(3)</sup> (€m)	Unrealised value <sup>(3)</sup> (€m)	Realised and unrealised <sup>(3)</sup> (€m)	Gross IRR <sup>(3)</sup>	Net Levered IRR	Net Unlevered IRR	Gross Money Multiple <sup>(3)</sup>	Net Levered N Money Multiple	let Unlevered Money Multiple
Fund 5 Investments											
Fund 5 Realised & Listed Investme	ents										
Prezioso	Jun-12	156	303	-	303	18%	15%	14%	1.9x	1.6x	1.5x
AMCo	Aug-12	356	1,379	-	1,379	60%	48%	45%	3.9x	3.1x	3.0x
HEG	Aug-13	360	956	-	956	37%	30%	28%	2.7x	2.1x	2.1x
Viridium Group I	Mar-14	173	612	-	612	-16%	21 %	35%	3.5x	2.8x	2.7x
Ufinet Group	Jun-14	227	1,369	-	1,369	<b>5</b> 9%	48%	44%	6.0x	4.8x	4.7x
Northgate Public Services	Dec-14	159	196	-	196	6%	5%	4%	1.2x	1.0x	1.0x
Tractel	Oct-15	156	300	-	300	12%	9%	9%	1.9x	1.5x	1.5x
Fund 5 Unrealised & Partially Real	lised Investments				XC	6					
Pronet	Aug-12	167	-	45	/5	Nog.	Neg.	Neg.	0.3x	0.2x	0.2x
Kurt Geiger	Feb-16	182	-	185	185	0%	0%	0%	1.0x	0.8x	0.8x
Eurovita	Jun-16	289	189	-	189	_*	_*	_*	0.7x	0.5x	0.5x
Accumin (formerly Tinsa)	Aug-16	216	205	122	32.3	8%	6%	6%	1.5x	1.2x	1.2x
					~ O`						
Fund 6 Realised & Listed Investme	ents			94	. 0						
Chryso	Jun-17	262	672		672	25%	23%	20%	2.6x	2.0x	2.1x
Planasa <sup>(4)</sup>	Jan-18	177	410	٤	418	16%	15%	13%	2.4x	1.9x	1.9x
group.ONE (formerly one.com)	Feb-19	169	587	0	687	42%	39%	33%	4.1x	3.2x	3.3x
Barentz	Dec-19	400	1.250	<u> </u>	1,250	32%	30%	26%	3.1x	2.5x	2.5x
Fund 6 Unrealised & Partially Real	lised Investments		1								
Partner in Pet Food <sup>(5)</sup>	Jul-18	293		753	753	18%	17%	15%	2.6x	2.1x	2.1x
RTB House	Apr-19	104	14	247	260	19%	18%	15%	2.5x	2.0x	2.0x
SF1 Investments											
SF1 Unrealised & Partially Realise	ed Investments										
Compre	Apr-21	180	1	260	261	15%	17%	12%	1.4x	1.3x	1.3x
IFGL	Jan-23	211	33	265	297	28%	33%	23%	1.4x	1.2x	1.3x
Säkra	Feb-23	180	-	216	216	15%	18%	13%	1.2x	1.1x	1.1x
Aggregate capital invested and rea market sized investments:	alised from mid-	4,417	8,576	2,101	10,674						

1. Numbers presented for Fund 5 and Fund 6 investments include the GP commitment. Numbers presented for the SF1 investments are on a standalone basis for the SF1 only, excluding the SF1 Co-investment Fund and the Cinven GP commitment.

2. The track record information presented includes only those investments completed by the Cinven Funds since 2012 with an initial Enterprise Value at entry of less than €600 million and requiring an initial Cinven Fund equity investment of less than €300 million.

3. Total value is calculated using actual exchange rates at 30-Jun-24.

4. The sale of Planasa signed in Sep-23 and completed in Jan-24; c. €10m of proceeds are deferred over the following three years.

5. In Jun-24, Fund 6 agreed the sale of a majority stake in Partner in Pet Food and simultaneously signed a refinancing agreement. Total proceeds to Fund 6 from the partial exit and refinancing will be c. €569m, representing a c. 1.9x / c. 1.5x / c. 1.6x Gross / Net Levered / Net Unlevered Money Multiple including Fund 6's c. 30% remaining stake. The transaction is expected to complete in Q4-24. Fund 6's unrealised value at 30-Jun-24 was based on the discounted anticipated value of the transaction and refinancing proceeds.

Past performance information herein is not necessarily indicative of any future results. Please refer to Endnote 4 in the 'Important Notice' section at the end of this presentation. Also refer to the 'Important Notice' section for further details regarding the investment performance used in this slide.

\*It is not possible to calculate IRR figures for Eurovita due to the investment involving an irregular set of cash flows (e.g., a large inflow toward the middle of the investment's life, followed by a large outflow, and a subsequent decrease of the investment's fair value to the investment of the investment's fair value to the investment of the investment of the investment of the investment's fair value to the investment of the investment o

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## Strategic Fund 1 track record

Performance at 30-Jun-24 | The performance information presented here is for track record purposes only and does not constitute past performance of SF2

	Date of investment	Cost (€m)	Realised proceeds (€m)	Unrealised value (€m)	Realised and unrealised (€m)	Gross IRR <sup>(1)</sup>	Net Levered IRR	Net Unlevered IRR	Gross Money Multiple <sup>(1)</sup>	Net Levered Money Multiple <sup>(1)</sup>	Net Unlevered Money Multiple <sup>(1)</sup>
Realised Investments											
Miller	Mar-21	170.7	541.0 <sup>(2)</sup>	-	541.0 <sup>(2)</sup>	47%	56%	40%	3.2x <sup>(2)</sup>	2.8x <sup>(2)</sup>	2.9x <sup>(2)</sup>
Total Realised Investments		170.7	541.0	-	541.0	.7%	56%	40%	3.2x	2.8x	2.9x
Unrealised Investments						0					
<b>CONT</b>	Apr-21	180.2	1.0	260.0	261.1	15%	17%	12%	1.4x	1.3x	1.3x
IFGL	Jan-23	211.3	32.6	264.8	257.4	28%	33%	23%	1.4x	1.2x	1.3x
SÄKRA	Feb-23	179.7	-	216.4	216.4	15%	18%	13%	1.2x	1.1x	1.1x
Total Unrealised Investments		571.3	33.6	741.?	774.5	18%	22%	15%	1.4x	1.2x	1.2x
Grand Total		742.0	574.7	<b>9</b> /4 <b>1</b> -2	1 315.	31%	37%	26%	1.8x	1.6x	1.6x



Note: Performance data as of 30-Jun-24.

1. The SF1's Net IRR exceeded its Gross IRR at 30-Jun-24 as a result of the SF1's use of the fund-level bridge facility.

2. The sale of the SF1's stake in Miller completed in Mar-24. Initial proceeds to the SF1 at completion were c. €541 million, or a c. 3.2x Gross Money Multiple, with further potential upside from a performance-based earn-out that could increase the SF1's return to up to a c. 3.4x / c. 3.0x / c. 3.1x Gross / Net Levered / Net Unlevered Money Multiple.

Past performance information herein is not necessarily indicative of any future results. Please refer to Endnote 4 in the 'Important Notice' section at the end of this presentation. Also refer to the 'Important Notice' section for further details regarding the investment performance used in this slide.

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## **Fund 8 track record**

Performance at 30-Jun-24 | The performance information presented here is for track record purposes only and does not constitute past performance of SF2

	Date of investment	Cost (€m)	Realised proceeds (€m)		Realised and unrealised <sup>(1)</sup> (€m)	Gross IRR <sup>(1)</sup>	Net Levered IRR	Net Unlevered IRR	Gross Money Multiple <sup>(1)</sup>	Net Levered Money Multiple	Net Unlevered Money Multiple
Unrealised Investments											
ARCHER	Jun-23	537.1	-	640.9	640.9	19%	n.a. <sup>(2)</sup>	(25%) <sup>(3)</sup>	1.2x	0.8x	1.0x
BARENTZ	May-24	600.0	-	600.0	600.0	ს^⁄ა	r. a. <sup>2)</sup>	0%	1.0x	0.7x	0.8x
Total Investments		1,137.1	-	1,240.9		en es		(23%) <sup>(3)</sup>	1.1x	0.7x	0.9x
				le y							

1. Total value is calculated using actual exchange rates at 30-Jun-24.

2. Given Fund 8 is very early in its life, the fund had a Net Levered MMx of 0.7x and a negative Unlevered Net IRR of (23)% at 30-Jun-24. Cinven does not consider these to be meaningful metrics yet. Given the net IRR calculation methodology outlined in the 'Important Notice' at the end of this presentation is based on monthly cash flows and that Fund 8's first Limited Partner capital call occurred in Jun-24, it is not possible to calculate a Net Levered IRR figure for Fund 8 and its two completed investments as at 30-Jun-24.

3. Fund 8's Investment Period commenced on 12-Apr-23 and it is c. 24% committed (subject to the finalisation of capital structures of recent investments) to six investments to date of which two (Archer and Barentz) had completed at 30-Jun-24. With respect to such investments, note that (i) the acquisition of Alter Domus was signed in Mar-24, with completion expected in Q4-24; (ii) the acquisition of idealista was signed in Jun-24, with completion expected by Q4-24; (iii) the acquisition of Domia was signed in Aug-24 with completion expected by Q4-24; (iii) the acquisition of Domia was signed in Aug-24 with completion expected by Q4-24; (iii) the acquisition of Domia was signed in Aug-24 with completion expected by Q4-24; (iii) the acquisition of Domia was signed in Aug-24 with completion expected by Q4-24; (iii) the acquisition of Domia was signed in Aug-24 with completion expected by Q4-24; (iii) the acquisition of Domia was signed in Aug-24 with completion expected by Q4-24; (iii) the acquisition of Domia was signed in Aug-24 with completion expected by Q4-24; (iii) the acquisition of Domia was signed in Aug-24 with completion expected by Q4-24; (iii) the acquisition of Domia was signed in Aug-24 with completion expected by Q4-24; (iii) the acquisition of Domia was signed in Aug-24. Given Fund 8 is very early in its life, the fund had a Net Levered MMx of 0.7x and a negative Unlevered Net IRR of (23)% at 30-Jun-24. Cinven does not consider these to be meaningful metrics yet. Given the net IRR calculation methodology outlined in the 'Important Notice' at the end of this presentation is based on monthly cash flows and that Fund 8's first Limited Partner capital call occurred in Jun-24, it is not possible to calculate a Net Levered IRR figure for Fund 8 as at 30-Jun-24.

Past performance information herein is not necessarily indicative of any future results. Please refer to Endnote 4 in the 'Important Notice' section at the end of this presentation. Also refer to the 'Important Notice' section for further details regarding the investment performance used in this slide.

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# Fund 7 track record

Performance at 30-Jun-2024 | The performance information presented here is for track record purposes only and does not constitute past performance of SF2

	Date of investment	Cost (€m)	Realised proceeds (€m)	Unrealised Value <sup>(1)</sup> (€m)	Realised and unrealised <sup>(1)</sup> (€m)	Gross IRR <sup>(1)</sup>	Net Levered IRR	Net Unlevered IRR	Gross Money Multiple <sup>(1)</sup> I	Net Levered Money Multiple	Net Unlevered Money Multiple
Unrealised Investments											
LGC	Apr-20	670.3	-	1,140.1	1,140.1	14%	11%	9%	1.7x	1.5x	1.5x
TKE	Jul-20	1,040.6	-	1,813.2	1,813.2	15%	1.?%	11%	1.7x	1.6x	1.6x
+O	Sep-20	505.4	505.4 <sup>(2)</sup>	342.8 <sup>(2)</sup>	848.2 <sup>(2)</sup>	13 5(2)	12%	11%	1.7x <sup>(2)</sup>	1.5x	1.5x
taxwell 🚩	Mar-21	600.8	-	1,443.1 <sup>(3)</sup>	1,443.1	36% <sup>(3)</sup>	29%	25%	2.4x <sup>(3)</sup>	2.1x	2.2x
arxada	Jul-21	554.9	-	475.9	475.9	Neç.	Neg.	Neg.	0.9x	0.8x	0.8x
think-cell 🖾	Sep-21	576.1	-	1,101.9	1,101.0	27%	22%	18%	1.9x	1.7x	1.7x
restaurant brands iberia	Oct-21	400.3	-	560.6	560.6	13%	11%	9%	1.4x	1.2x	1.3x
BioAgilytix 🎆	Dec-21	565.8 <sup>(4)</sup>	-	104.3	104.3	Neg.	Neg.	Neg.	0.2x	0.2x	0.2x
A nitel	Dec-21	349.7	-	515.3	515.0	17%	14%	12%	1.5x	1.3x	1.3x
true potential.	Jan-22	551.2	-	772.6	772.6	15%	12%	10%	1.4x	1.2x	1.3x
ARCAPLANET. Pets People Planet	Mar-22	448.1 <sup>(5)</sup>	X	879.4(5)	879.4 <sup>(5)</sup>	35% <sup>(5)</sup>	28%	24%	2.0x <sup>(5)</sup>	1.7x	1.8x
ufinet	Mar-22	599.8	0	1,(%8.)	1,068.9	29%	24%	20%	1.8x	1.6x	1.6x
<b>OVU</b>	Oct-22	383.4	- 1	087.6	687.6	42%	34%	29%	1.8x	1.6x	1.6x
🕂 Netceed	Oct-22	660.8	~	104.9	104.9	Neg.	Neg.	Neg.	0.2x	0.1x	0.1x
) group <b>.one</b>	Mar-23	521.3	20	654.0	654.0	20%	16%	14%	1.3x	1.1x	1.1x
MASTER® >BUILDERS SOLUTIONS	May-23	485.4	-	747.3	747.3	49%	40%	34%	1.5x	1.4x	1.4x
amara	Aug-23	351.3	-	294.4	294.4	Neg.	Neg.	Neg.	0.8x	0.7x	0.8x
Total Investments		9,265.0	505.4	12,706.2	13,211.6	14%	12%	10%	1.4x	1.3x	1.3x

1. Total value is calculated using actual exchange rates at 30-Jun-24.

2.In Jul-22, Fund 7 agreed to combine MasMovil with the Spanish operations of Orange through a 50:50 joint venture for a combined Enterprise Value of c. €18.6bn; the combination completed in Mar-24 and was named 'MasOrange'. With support from Cinven's Capital Market team, a dividend recapitalisation was completed as part of the transaction in Q2-24, returning c. €505m to Fund 7.

3. Dividend recapitalisation completed in Jun-24 returning c. €125m to Fund 7 in Jul-24.

4.In Apr-24, an expected c. \$200m of incremental liquidity over the next three years was secured from lenders in exchange for an incremental \$50m of preferred equity from the shareholder group; Fund 7's cost at 30-Jun-24 includes Fund 7's share of the \$50m preferred equity (c. €12m).

5. In Jul-24, Fund 7 partially realised its investment in Arcaplanet to its strategic partner, Fressnapf. The transaction values the investment at a c. €916m; proceeds to Fund 7 are expected to be c. €799m (c. 8% of Fund 7) commitments), with c. €117m (c. 1% of Fund 7 commitments) to be rolled into a strategic investment in Fressnapf, in which Fund 7 agreed to acquire a c. 16% stake. Fund 7's investment in Fressnapf is expected to be 6-7% of commitments and completion of the transaction is expected by Q4-24, subject to regulatory approvals and customary closing conditions.

Past performance information herein is not necessarily indicative of any future results. Please refer to Endnote 4 in the 'Important Notice' section at the end of this presentation. Also refer to the 'Important Notice' section for further details regarding the investment performance used in this slide.

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## Fund 6 track record

Performance at 30-Jun-2024 | The performance information presented here is for track record purposes only and does not constitute past performance of SF2

	Date of investment	Cost (€m)	Realised proceeds (€m)	Unrealised Value <sup>(1)</sup> (€m)	Realised and unrealised <sup>(1)</sup> (€m)	Gross IRR <sup>(1)</sup>	Net Levered IRR	Net Unlevered IRR	Gross Money Multiple <sup>(1)</sup>	Net Levered Money Multiple	Net Unlevered Money Multiple
Realised & Listed Investments											
allegro	Jan-17	606.4	1,519.7 <sup>(2)</sup>	1,203.6 <sup>(2)</sup>	2,723.2 <sup>(2)</sup>	33%	31%	26%	4.5x <sup>(2)</sup>	3.6x	3.6x
CHR/SO	Jun-17	262.3	671.9	-	671.9	25%	23%	20%	2.6x	2.0x	2.1x
	Jan-18	176.6	409.8	8.1 <sup>(3)</sup>	417.8	16.74 <sup>(3)</sup>	۰.1%	13%	2.4x <sup>(3)</sup>	1.9x	1.9x
ufinet	Jul-18	550.3	1,272.6	-	1,272.6	26%	24%	20%	2.3x	1.8x	1.9x
group.ONE	Feb-19	168.7	687.1	-	687.1	42%	39%	33%	4.1x	3.2x	3.3x
BARENTZ	Dec-19	399.6	1,250.0	-	1,250.0	32%	30%	26%	3.1x	2.5x	2.5x
Total Realised & Listed Investments		2,164.0	5,811.1	1,211.6	7,727.7	30%	27%	<b>24</b> %	3.2x	2.6x	2.6x
Unrealised & Partially Realised Investments						2					
	Oct-16	549.4	509.7	41 5.1 <sup>(4)</sup>	925.2	9%	9%	7%	1.7x	1.3x	1.4x
New	Jan-17	297.2	-	637.7	657.7	11%	10%	9%	2.1x	1.7x	1.7x
STADA	Aug-17	453.9	4.1	995.4	995.4	12%	11%	10%	2.2x	1.8x	1.8x
ppf. Martin	Jul-18	292.7	<u>.</u> .(	753.3 <sup>(5)</sup>	753.3 <sup>(5)</sup>	18% <sup>(5)</sup>	17%	15%	2.6x <sup>(5)</sup>	2.1x	2.1x
JLA	Aug-18	381.1	· 0	549.4	541.4	7%	6%	5%	1.4x	1.1x	1.2x
Envirotainer°	Sep-18	539.8 <sup>(6)</sup>	1.'82.6	204.7 <sup>(6)</sup>	1,447.3	28%	26%	22%	2.7x	2.1x	2.2x
RTBHOUSE =	Apr-19	104.2	13.7	246.5	260.2	19%	18%	15%	2.5x	2.0x	2.0x
	Apr-19	396.5		812.2	812.2	15%	14%	12%	2.0x	1.6x	1.7x
	Apr-19	550.4	582.5	884.6	1,473.2	29%	27%	23%	2.7x	2.1x	2.2x
JAGGA <del>IR+</del>	Aug-19	462.9	-	1,110.2	1,110.2	20%	18%	16%	2.4x	1.9x	1.9x
Seating & Mobility	Nov-19	342.0	-	478.1	478.1	8%	7%	6%	1.4x	1.1x	1.1x
Total Unrealised & Partially Realised Investments		4,370.1	2,299.7	7,139.2	9,438.9	16%	15%	13%	2.2x	1.7x	1.8x
Total Investments		6,534.0	8,110.8	8,350.8	16,461.6	21%	19%	17%	2.5x	2.0x	2.0x

1. Total value is calculated using actual exchange rates at 30-Jun-24.

2. Valuation as at 30-Jun-24 based on the closing share price.

3. The sale of Planasa signed in Sep-23 and completed in Jan-24; c. €10m of proceeds are deferred over the following three years.

4. The merger of Bioclinica with ERT completed in Apr-21. The unrealised value relates to Fund 6's minority stake in the combined business, Clario.

5. The sale of a majority stake in PPF was agreed in Jun-24 with completion expected in Q4-24; Fund 6 will retain a minority stake of c. 30% in the business. Total proceeds to Fund 6 expected to represent a c. 1.9x / c. 1.5x /

6. The sale of Envirotainer was agreed in Jun-22 at an implied value of €1.4bn. As part of the transaction, Fund 6 opted to retained a c. 10% stake, resulting in proceeds to Fund 6 of c. €1.2bn at completion in Jul-22, with a path to further upside through the retained stake. Subsequently, in Jul-23, Envirotainer completed the acquisition of va-Q-tec for an Enterprise Value of c. €415m, requiring c. €29m of incremental Fund 6 equity, diluting the realised Money Multiple. Past performance information herein is not necessarily indicative of any future results. Please refer to Endnote 4 in the 'Important Notice' section at the end of this presentation. Also refer to the 'Important Notice' section for further details regarding the investment performance used in this slide.

Focus list pipeline

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Track record

CINVEN

# Fund 5 track record

Performance at 30-Jun-2024 | The performance information presented here is for track record purposes only and does not constitute past performance of SF2

	Date of investment	Cost (€m)	Realised proceeds (€m)	Unrealised Value <sup>(1)</sup> (€m)	Realised and unrealised <sup>(1)</sup> (€m)	Gross IRR <sup>(1)</sup>	Net Levered IRR	Net Unlevered IRR	Gross Money Multiple <sup>(1)</sup> I	Net Levered Money Multiple	Net Unlevered Money Multiple
<b>Realised &amp; Listed Investments</b>											
	Jun-12	155.6	303.2	-	303.2	18%	15%	14%	1.9x	1.6x	1.5x
CO CO	Aug-12	356.3	1,379.0	-	1,379.0	60%	48%	45%	3.9x	3.1x	3.0x
H <mark>=</mark> G	Aug-13	360.4	956.4	-	956.4	27%	31%	28%	2.7x	2.1x	2.1x
<b>CeramTec</b>	Aug-13	374.4	1,187.0	-	1,187.0	29%	24%	22%	3.2x	2.5x	2.5x
	Mar-14	173.3	611.5	-	611.5	46%	38%	35%	3.5x	2.8x	2.7x
MEDPACE	Apr-14	240.7	851.8	-	831.2	3670	31%	28%	3.5x	2.8x	2.7x
ufinet	Jun-14	226.8	1,368.8	-	1,308.3	53%	48%	44%	6.0x	4.8x	4.7x
💊 VISMA	Aug-14	397.4	992.4	-	992.4	26%	21%	19%	2.5x	2.0x	1.9x
<b>↑</b> northgate	Dec-14	159.2	196.0	<u> </u>	196.0	6%	5%	4%	1.2x	1.0x	1.0x
	Feb-15	304.3	561.9 <sup>(2)</sup>	C.	56 .9 <sup>(2</sup> )	10% <sup>(2)</sup>	8%	8%	1.8x <sup>(2)</sup>	1.5x	1.4x
<b>Maractel</b>	Oct-15	156.3	300.0	9+ -	300.0	12%	9%	9%	1.9x	1.5x	1.5x
Total Realised & Listed Investments		2,904.4	8,708.2	2. 7	8,708.2	36%	29%	27%	3.0x	<b>2.4</b> x	2.3x
Unrealised & Partially Realised Investments				0	5						
TPRONET	Aug-12	167.2	3	45.0	45.0	Neg.	Neg.	Neg.	0.3x	0.2x	0.2x
SYNLAB V	Aug-15	956.6 <sup>(3)</sup>	/36.2 <sup>(3)</sup>	805.8(3)	1,542.0 <sup>(3)</sup>	9%	7%	6%	1.6x <sup>(3)</sup>	1.3x	1.3x
KURT GEIGER	Feb-16	182.3	-	184.9	184.9	0%	0%	0%	1.0x	0.8x	0.8x
EUROVITA	Jun-16	289.2	186.5	-	188.5	-*	-*	_*	0.7x	0.5x	0.5x
-Accumin	Aug-16	216.0	204.7	121.7	326.4	8%	6%	6%	1.5x	1.2x	1.2x
HBX GROUP	Sep-16	658.4	276.8	843.8	1,120.6	10%	8%	8%	1.7x	1.4x	1.3x
Total Unrealised & Partially Realised Investments		2,469.6	1,406.3	2,001.1	3,407.4	6%	5%	4%	1.4x	1.1x	1.1x
Total Investments		5,374.0	10,114.5	2,001.1	12,115.5	25%	20%	<b>19</b> %	2.3x	1.8x	1.8x

1. Total value is calculated using actual exchange rates at 30-Jun-24.

2. The sale of Premium Credit was agreed in Apr-22 and completed in Nov-22, increasing aggregate realised proceeds c. €562m (c. 1.8x / c. 1.5x / c. 1.4x Gross / Net Levered / Net Unlevered Money Multiple in EUR). Including a potential earn-out payment agreed as part of the transaction, Fund 5's return may increase to c. 1.9x / c. 1.5x Gross / Net Levered / Net Unlevered Money Multiple in EUR, subject to the final FX rates.

3. Fund 5 investment, Synlab, is included within "Unrealised & Partially Realised Investments" following the conclusion of its delisting offer that was launched on 14-Jun-24 and completed on 23-Jul-24

Past performance information herein is not necessarily indicative of any future results. Please refer to Endnote 4 in the 'Important Notice' section at the end of this presentation. Also refer to the 'Important Notice' section for further details regarding the investment performance used in this slide.

\*It is not possible to calculate IRR figures for Eurovita due to the investment involving an irregular set of cash flows (e.g., a large inflow toward the middle of the investment's life, followed by a large outflow, and a subsequent decrease of the investment's fair value to zero). Please refer to the calculation methodology outlined in the 'Important Notice' section at the end of this presentation.

Team bios Focus list pipeline

Track record CINVEN

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# Fund 4 track record

	Date of investment	Cost (€m)	Realised proceeds (€m)	Unrealised value (€m)	Realised and unrealised (€m)	Gross IRR	Net Levered IRR	Net Unlevered IRR	Gross Money Multiple I	Net Levered Money Multiple	Net Unlevered Money Multiple
Realised & Listed Investments											
Ζιςςο	Sep-06	607.3	1,699.7	-	1,699.7	18%	14%	14%	2.8x	2.3x	2.3x
GONDOLA Grouper and the	Nov-06	421.7	873.0	-	873.0	10%	8%	7%	2.1x	1.7x	1.7x
AND	Dec-06	505.0	1,149.4	-	1,149.4	01%	9%	8%	2.3x	1.8x	1.9x
Phadia	Jan-07	416.7	1,405.9	-	1,405.9	31%	24%	24%	3.4x	2.7x	2.8x
CAMAïEU	May-07	369.1	-	-	6,0		_*	_*	0.0x	0.0x	0.0x
Spire Healthcare	Aug-07	634.0	1,133.8	-	1,133.8	8%	6%	6%	1.8x	1.4x	1.5x
Hospitales	Sep-07	201.7	1.1	(-		Neg.	Neg.	Neg.	0.0x	0.0x	0.0x
e.	Dec-07	292.5	224.9	94	2)14.9	Neg.	Neg.	Neg.	0.8x	0.6x	0.6x
<b>*</b> partnership	Aug-08	334.8	778.6	3	778.6	21%	16%	16%	2.3x	1.9x	1.9x
JOST	Aug-08	168.4	35.0	<u>_</u> 0	35.8	Neg.	Neg.	Neg.	0.2x	0.2x	0.2x
AVOLON	May-10	192.5	438.6	5	438.6	19%	14%	14%	2.3x	1.8x	1.9x
sebia	Jun-10	366.7	873 1	-	873.1	21%	16%	16%	2.4x	1.9x	1.9x
	Dec-10	290.1	68.9	-	68.9	Neg.	Neg.	Neg.	0.2x	0.2x	0.2x
<sup>+</sup> SLV	May-11	285.0	578.6	-	578.6	13%	10%	10%	2.0x	1.6x	1.7x
<b>E Guardian</b> Pisatai Serices	Nov-11	375.1	1,556.4	-	1,556.4	45%	34%	34%	4.1x	3.4x	3.4x
CPA GLOBAL°	Mar-12	476.4	1,269.0	-	1,269.0	22%	17%	17%	2.7x	2.2x	2.2x
Total Investments		5,937.0	12,086.8	-	12,086.8	13%	10%	10%	2.0x	1.7x	1.7x

Past performance information herein is not necessarily indicative of any future results. Please refer to Endnote 4 in the 'Important Notice' section at the end of this presentation. Also refer to the 'Important Notice' section for further details regarding the investment performance used in this slide.

\*No equity value was recovered from Cinven's investment in Camaieu. It is, therefore, not possible to calculate IRR figures in line with the calculation methodology outlined in the 'Important Notice' section at the end of this presentation.

Focus list pipeline Team bios

CINVEN Track record

# **Fund 3 track record**

	Date of investment	Cost (€m)	Realised proceeds (€m)	Unrealised value (€m)	Realised and unrealised (€m)	Gross IRR	Net Levered IRR <sup>(1)</sup>	Gross Money Multiple	Net Levered Money Multiple
Realised & Listed Investments									
to klockper pentaplast	Dec-01	127.6	276.8	-	276.8	15%	12%	2.2x	1.8x
	Mar-02	294.7	575.3	. à	575 3	40%	31%	2.0x	1.6x
	May-02	216.4	592.3		592.3	42%	33%	2.7x	2.3x
APROVIA	Jun-02	134.2	304.9	2 2	304.9	35%	28%	2.3x	1.9x
medimedia	Jun-02	125.2	(02,0	2	404.0	42%	33%	3.2x	2.7x
	Jan-03	301.4	529.5	<u>~</u> -	529.5	29%	23%	1.8x	1.5x
GALA CORAL	Mar-03	605.1	366.2	-	366.2	Neg.	Neg.	0.6x	0.5x
FitnessFirst	Jun-03	126.0	<del>3</del> 09.0	-	609.0	70%	55%	3.4x	2.9x
maxeda	Sep-04	238.9	620.9	-	620.9	53%	42%	2.6x	2.2x
CBR	Nov-04	103.3	416.4	-	416.4	100%	78%	4.0x	3.4x
Truvo	Nov-04	321.2	0.4	-	0.4	Neg.	Neg.	0.0x	0.0x
🔊 eutelsat	L`ec-04	101.1	469.4	-	469.4	110%	87%	4.6x	3.9x
numericable	Mar-0	462.2	2,169.5	-	2,169.5	159%	125%	4.7x	4.0x
Partnerships in care	Apr-05	255.8	5.6	-	5.6	Neg.	Neg.	0.0x	0.0x
amadeus	Jun-05	234.1	1,629.7	-	1,629.7	58%	45%	7.0x	5.9x
FRANS BONHOMME	Dec-05	212.7	121.4	-	121.4	Neg.	Neg.	0.6x	0.5x
ahlsell	Jan-06	262.0	491.3	-	491.3	16%	13%	1.9x	1.6x
Total Investments		4,185.8	9,582.7	-	9,582.7	32%	25%	2.3x	1.9x

1.Net returns are unlevered, as the fund-bridge facility was not yet in place. Past performance information herein is not necessarily indicative of any future results. Please refer to Endnote 4 in the 'Important Notice' section at the end of this presentation. Also refer to the 'Important Notice' section for 50 further details regarding the investment performance used in this slide.

# **Investor Relations contacts**

## **Head of Investor Relations**

## **Client Services**



Relations and Fundraising team Cinven.

Alexandra Hess Partner 44 20 7661 3366

Alexandra leads the Investor and is the principal point of contact for limited partners at

Sarah Verity-Thomas

Partner

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LPs' inbound requests and diligence queries.



Brown Director 44 20 766



Tom Sumner Executive 44 20 7667 3239

Sarah Verity-Thomas is responsible for Cinven's client services. Her team is responsible for the provision of detailed reporting, presentations and responses to



44 20 7661 3399

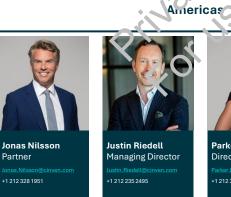


Ling Chin Executive 44 20 7661 3904



## **Regional Coverage**

In addition to providing its LPs with direct access to the firm's leadership and the investment teams based throughout Cinven's offices. Cinven wants to ensure that investors are also regularly visited in their home countries. As part of this coverage of Cinven's global investors, the following team members provide regional points of contact.







Director

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## **Endnotes**

- Please note that, while SF2 is the next fund in Cinven's strategic fund series, the first fund in such series being the Cinven Strategic Financials Fund ("SFF" or "SF1") which Cinven launched in 2020, SF2 has a different investment strategy to SF1. Like SF1, SF2 aims to invest in European Financial Services opportunities. However, in contrast to SF1, SF2 will also pursue investment opportunities in adjacent mid-market sectors, primarily in Business Services and TMT. SF2 also differs from SF1 in that it has a shorter target hold period and different target return profile for its investments.
- 2. Although Cinven has been successful in identifying suitable investments in the past, Cinven may be unable to find a sufficient number of attractive opportunities to meet the Fund's investment objectives and criteria and the past performance of Cinven in identifying suitable investments should not be treated as any guarantee of its ability to identify suitable investments in the future. There can be no guarantee, and no assurance is given, that any of the Fund's investments will achieve its target returns or that investors will receive a return on their investment. The target returns presented herein are based on current market conditions and are subject to change to reflect changes in market conditions and other factors outside of Cinven's control which may impact upon the returns a portfolio company car reasonably be expected to achieve based on the Fund's investment strategy and opportunities available to the Fund. Accordingly, prospective investors should note that not all future investments made by the Fund may satisfy the target return stated in this presentation. Further, no assurance can be given that investment opportunities will be expected.
- 3. The past performance of Cinven, its investment professionals and the investments of the other Cinven Funds is not indicative of future results or performance and provides no assurance of future results of SF2's investments and there can be no guarantee that SF2 villa there is investment objectives or otherwise achieve the same or similar performance to any of the other Cinven Funds.
- 4. Past performance information herein is not necessarily indicative of any future results and there can be no assurances that any future Cinven Fund will achieve comparable results, that the returns generated by any future Cinven Fund will equal or exceed those of other fund investment activities of Cinven or that any future Cinven Fund will be able to implement its investment strategy or achieve its investment objectives. C nven Fund 1 (1926) returned 2.2x Gross MMx / 1.8x Net Unlevered MMx and 28% Gross IRR / 22% Net Unlevered IRR. Cinven Fund 2 (1998) returned 1.6x Gross MMx / 1.4x Net Unlevered IRR / 7% Net Unlevered IRR. Kindly note that the investment teams for Cinven Fund 1 and 2 were substantially different from the other Cinven Funds presented in this Presentation.
- 5. Target return figures are based on a variety of assumptions including, cut not limited to, the assumptions described under "Target Performance Information" in the Important Notice section at the end of this Presentation. While Cinven believes its assumptions to be reasonable as of the date hereof, there can be no assurance that assumptions will prove to be true and other assumptions not considered by Cinven could ha is a material impact on performance. Accordingly, actual results will vary and the variations may be material and adverse. Please also refer to the Important Notice section at the end of this Presentation regarding target return figures.



## **Risk and reward table**

Rewards	Risks
Strong, consistent investment performance over time	An investment in the SF2 involves a high degree of risk. Investors may lose some or all of their invested capital.
Past returns of other Cinven Funds have outperformed equivalent public markets	There is no guarantee that the SF2's investment objectives will be achieved or that the SF2's performance will meet its target return.
Diversified portfolio provides downside protection	Past performance does not predict future returns. An invoctment in the SF2 is a long term, illiquid investment. Interests in the SF2 are not redeemable and are subject to restrictions on transfer. Procpective investors should be prepared to hold their investment for the full term of the SF2.
Access to attractive investment opportunities	The Manager may be unable to find or secure attractive investment opportunities.
	The availability of investment opportunities may be affected by market conditions.
orive use	The SF2 may incur significant irrecoverable costs in relation to prospective investments that are not completed.
Experienced team of professionals with specialist sector expertise	There is no guarantee that Cinven's existing team of investment professionals will remain with Cinven throughout the life of the SF2 nor that, if necessary, suitable replacements will be found.
Responsible investing	Other than as disclosed in the SF2 SFDR disclosures set out in the PPM, the SF2 does not undertake to achieve any specific ESG-related outcomes and there can be no guarantee that the SF2 will fulfil an
	investor's particular ESG- or sustainability-related goals or ambitions

Please refer to the PPM for a detailed description of the potential risks in investing in the SF2, along with detail on the costs of making an investment

# **Important Notice**

This is a marketing communication issued by Cinven Limited (the "Manager") relating to the Fund (as defined in the Disclosure section at the beginning of this Presentation). This Presentation is not contractually binding, is not an information document required pursuant to law or regulation, and is not sufficient to form an investment decision. Please refer to the private placement memorandum in respect of the Fund (the "PPM") before making any final investment decision with respect to the Fund.

## Track Record Performance Information

As used in this Presentation references to: (i) "DPI" are to distributions to paid in capital; (ii) "Gross IRRs" and references to "Gross Money Multiples" or "Gross MMx" are to the internal rate of return ("IRR") or multiple of invested capital, respectively, calculated at investment level, and thus do not take into consideration the payment of applicable management fees, carried interest, transaction costs, and other expenses to be borne by the relevant fund, which will have a material impact on returns. In the case of unrealised investments, the gross returns are based on internal valuations by Cinven of unrealised investments as of the applicable date; (iii) "Neg" with respect to IRR means an IRR that is negative; (iv) "-" with respect to IRR means the Microsoft Excel XIRR function does not generate such IRR figure due to no equity value being recovered from the investment or due to the investment involving an irregular set of cash flows (e.g., a large inflow toward the middle of the investment's life, followed by a large outflow, and a subsequent decrease of the investment's fair value to zero); and (v) "n.a." with respect to Net Levered IRR means that the Microsoft Excel XIRR function does not generate such Net Levered IRR figure given that Cinven calculates IRRs based on monthly cash flows and the first investor capital contributions made to Fund 8 occurred during June 2024. The actual realised returns on such unrealised investments will depend on, among other factors, furture opera ing results, the value of the assets, and market conditions at the time of disposal, any related transaction costs, and the timing and manner of sale, all of which may differ from the assumptions on which the valuations used in the prior performance data contained herein are based. Accordingly, the actual realised return of these unrealised investments may differ materially from the returns indicated herein.

References to "Net IRRs" and references to "Net Money Multiples" or "Net MMx" are to the IRK or multiple or invested capital, respectively, calculated at fund level, after deducting applicable management fees, carried interest, transaction costs and other applicable expenses. Internal rates of return are calculated using the Microsoft XIRR Excel function, using monthly cash flows between the relevant fund and its investors, taking into account the timing of cash flows, the an ounts invalued at any given time and unrealised values as of the relevant valuation date. The Net IRRs for the Cinven Funds presented in this Presentation have been calculated to include the effect of utilising a bridging loan facility to fund investments and the payment of management fees and expenses, which typically has the effect of increasing Net IRRs. In addition, the "Net IRKs" and "Net Money Multiple" or "Net MMx" calculations are based on the average aggregate management fees, expenses and carried interest borne by all of such fund's investors, including any investors that are entitled to management fee and/or carried interest rate discounts and/or holidays. Management fees and expenses are included on a semi-annual basis. Accordingly, the "Net IRR" and/or "Net Money Multiple" or "Net MMx" applicable to certain investors in any Cinven Fund, including those subject to the fund's headline management fee and/or carried interest, is lower than those shown herein.

The underlying assumptions for the IRR calculation in respect of the Cinver Funds presented in this Presentation are as follows:

- the cost of the relevant investment includes the initial investment and any second round or subsequent financings, but excludes temporary investments. Investments denominated in a currency other than the currency of the relevant Cinver. Fund are converted to the currency at the rate prevailing at the date of investment;
- realisation proceeds include all dividends (including tax credits) and interest income as well as capital realisations. Realisation proceeds on transactions denominated in a currency other than the currency of the relevant Cinven Fund are calculated a. the prevailing at the date of realisation;
- realisation proceeds are recognised when cash proceeds are received by the relevant Cinven Fund on realisation of the investment. Deferred consideration, which is contingent on future performance or any other matter, has been ignored. Expenses associated with the realisation of investments have been included;
- the IRRs for the Cinven Funds presented in this Presentation have been calculated on '€' cash flows as such funds are accounted for in €;
- any unrealised investment where there has been a determination by the managing entity of the relevant Cinven Fund that no ultimate value will be recovered or incremental capital required to be invested is treated as realised for the purpose of the IRR calculation (unless there is a realistic possibility of a partial or total recovery);
- IRR calculations are based on monthly cash flows up to 30 June 2024 unless otherwise stated. The IRRs are calculated from the monthly cash flows using the Microsoft Excel XIRR function;
- IRR calculations are stated gross of taxation;
- composite IRR calculations are based on the aggregate cash flows as they arise; and

# Important Notice - cont'd

• the Levered Net IRRs for the Cinven Funds presented in this Presentation have been calculated using limited partner cash flows. These include the effect of utilising a bridging loan facility to fund investments the payment of management fees and expenses that will later be repaid by the relevant Cinven Fund, which typically has the effect of increasing Net IRRs. Unless otherwise stated, all "Net IRRs" herein are Levered Net IRRs. By contrast, unless otherwise indicated, any "Gross IRRs" presented herein have been calculated based on cash flows between the relevant Cinven Fund and its portfolio companies (or any intermediate entities through which such fund invests in portfolio companies).

Where "Net IRRs" or "Net MMx" are provided for individual Cinven Fund investments or a subset of Cinven Fund investments, these are calculated by applying the ratio between the gross performance and net performance of the relevant Cinven Fund (the "fund-specific gross-to-net ratio"), expressed as a fraction where the numerator is the fund-level net performance (i.e., the Levered Net IRR, Unlevered Net IRR, Levered Net MMx, Unlevered Net MMx, as applicable depending on the type of investment-level or subset-level net performance being shown) and the denominator is the fund-level gross performance (i.e., the Gross IRR or Gross MMx, as applicable depending on the type of investment-level or subset-level gross performance being shown), to the performance of the individual investment or subset of investments. To the extent that any "Net IRR" or "Net MMx" performance figures are provided for a subset of investments across more than one Cinven Fund, these are calculated by determining the weighted average of the fund-specific gross-to-net ratio. of all Cinven Funds that made the investments, weighted based on how much capital each Cinven Fund has contributed to the subset as a whole, and then applying the weighted average ratio to a subset for a subset for some set.

For any investment-level Gross MMx that is 0.0x, the corresponding Net MMx shown is 0.0x (as an MMx cannot be negative), in twithstanding that a portion of the fees and expenses paid by the fund that made the investment is attributable to the investment. The Gross MMx and Net MMx shown for such investment should be reviewed in conjunction with the corresponding gross returns and net returns disclosed for the relevant Cinven Fund, as the differential between such gross returns and net returns (avec, into account fund-level fees and expenses, as further described above. Prospective investors should also note that there are instances where gross performance and net performance since while for an investment or a subset of investments are the same due to the effect of rounding, notwithstanding that some portion of the management fees and fund expenses paid by the relevant fund(s) is attributable to that investment or subset of investments. In addition, with respect to investments that have a positive yet relatively low Gross IRR, the difference between the Gross IFm and Net IRR shown for such investments is relatively small and is therefore less likely to fully capture the effect of fees and expenses on investment returns.

Investment-level and subset-level net performance is shown in view of certain U.S. securities la v compliance considerations. Investment-level or subset-level net performance does not purport to represent the net returns that the relevant Cinven Fund would have theoretically a moved had it (or (hey) only made such individual investment or subset of investments. It cannot be determined with precision what that theoretical net return would be and whether it would be higher or lower than the investment-level or subset-level net performance shown herein for such individual investment or subset of investments (as applicable). In addition, investment or evel and subset-level net performance does not reflect the actual returns experienced by any particular investor. Furthermore, because investment-level and subset-level net returns are colculated haved on a fund's gross and net performance as of any given time, there could be circumstances where the investment's and subset's gross performance may not have changed (e.g., in the case of a fully realised investment or subset of investments), but where the investment-level or subset-level net performance.

In addition, investment-level and subset-level net performance foes not purport to accurately reflect the deduction of the fees, carried interest and expenses that are specifically attributable to the relevant individual investment or subset of investments, which cannot be determined with precision. Moreover, investors in the SF2 will only receive returns based on SF2's performance (and not the performance of any individual investment, or subset of investments in investment event as applicable), within SF2) and generally do not have the power to participate in selective investments within SF2. The application of any of the methodologies described above may result in investment-level and subset-level net performance that is different (higher or lower) than if such performance was calculated based on other methodologies, and changes in the methodology used could have a material impact on the net returns presented herein. In addition, any calculation of net performance for an individual investment or subset of investments (as applicable) across multiple Cinven Funds takes into account the varying fee, carried interest and expense rates and terms of such funds. In this respect, any given fee or expense reflected in such calculation was incurred in connection with some, but not all, of the investments included within the relevant subset, and the inclusion of investments made by Cinven Funds with relatively low amounts of fees and expenses in a multi-fund subset has the effect of increasing the aggregate net performance of the subset.

In light of all of the foregoing, prospective investors should attach correspondingly qualified consideration to individual-level or subset-level net performance and should not place undue significance or reliance thereon, and individual-level and subset-level net returns should be reviewed in conjunction with the relevant fund-level gross and net returns and any investment-level and subset-level gross returns shown for investments made by the relevant Cinven Fund(s).

## Important Notice - cont'd

As used herein, unlevered net performance figures ("Unlevered Net Performance") shown for any Cinven Fund means a net return that is calculated based on the same cash flows on which fundlevel gross performance is based (i.e., generally, cash flows between the fund and its portfolio companies (or any intermediate entities through which the fund invests in portfolio companies)), which, for the avoidance of doubt, includes the portion of such cash flows that are attributable to the general partner's or the special limited partner's commitment to the fund], plus all management fees and partnership expenses (other than interest expenses, financing costs and other fees and expenses generally associated with the bridging loan facility (the "Fund-Level Borrowing Expenses")) paid or accrued by the fund and the application of any carried interest with respect to the fund's investments. In this respect, the Unlevered Net Performance are based on the dates of the capital contributions made by the relevant fund in respect of its investments, without regard to whether such contributions were initially funded by limited partner contributions to the fund or by Fund-Level Borrowings that were subsequently repaid with limited partner contributions.

If Unlevered Net Performance figures were recalculated to reflect the deduction of Fund-Level Borrowing Expenses, the figures would be lower. Although the general intent of the Unlevered Net Performance calculation methodology is to indicate what the applicable fund's returns would have been had fund-level borrowings not been used to fund investments and pay for management fees and fund expenses, Unlevered Net Performance is based on the actual amounts of carried interest distributed (or deemed distributable) to the relevant fund's general partner (or special limited partner) pursuant to the distribution waterfall under such fund's limited partnership agreement, not the hypothecical amounts of carried interest that would have been distributed (or deemed distributed) to the fund general partner (or special limited partner) had limited partners made contributions to the fund in respect of investments at the time such investments were made instead of funding such investments through fund-level borrowings (in which case the compounded preferred return, for purposes of the distribution waterfall, would have been higher at the time of distribution, which would affect the amount of carried interest subsequently distributed to the general partner (or special interest Net Returns do not represent the actual returns experienced by investors, which reflect the impact of the fund's use of Fund-Level Bo rowings, and, for this and other reasons, prospective investors should attach correspondingly qualified consideration to such returns.

Prospective investors should note that information presented in certain sections of this Presentation in relation to track record and examples of prior investment strategy may not reflect the entire track record and prior investment strategy and are provided solely for illustrative purposes. They do not represent all investments made, sold or recommended and represent only some of the investments made by Cinven Funds. It should not be assumed that investments identified were (rouil be profitable, that their performance is necessarily representative of Cinven's overall performance or that decisions Cinven will make in the future (including with respect to any future Cinven Fund) will be as profitable. This track record information is not intended to constitute past performance information with respect to any future Cinven Fund (including the Fund) and should not be interpreted or relied on as such. The selected examples of specific investments discussed herein were selected for illustrative purposes to show the investment strategy and investment generally within the prior Cinven Funds, but are not necessarily representative of all transactions of a given type within the prior Cinven Funds, and may not be representative of necessful investments in the future. It should not be assumed that such investments are or will be profitable or that their performance is necessarily representative of the overall performance of prior Cinven Fund investments, which are not discussed herein, have achieved lower returns and operating results than the specific investments of prior Cinver. Fund. Certain other prior Cinven Fund investments, which are not discussed herein, have achieved lower returns and operating results than the specific investments discussed in there examples. Any discussion in these examples of investment-level performance or operating metrics should be reviewed in conjunction with the deal-by-deal performance information and relevant fund-level performance presented herein. Past performance is no guarantee of f

Prospective investors should note that the performance information research or referred to herein is with respect to: (a) Cinven's Flagship Fund strategies, as applicable (including the Third Cinven Fund, the Fourth Cinven Fund, the Fifth Cinven Fund, the Sixth Cinven Fund, the Seventh Cinven Fund, and the Eighth Cinven Fund), whose investment strategy, criteria and objectives on an overall basis differ from those of the Fund, and (b) the Cinven Strategic Financials Fund, whose investment strategy, criteria and objectives overlap with but on an overall basis differ from those of the Fund, and (b) the Cinven Strategic Financials Fund, whose investment strategy, criteria and objectives overlap with but on an overall basis differ from those of the Fund. For example, the Flagship Funds are primarily focused on investment opportunities larger than the investment opportunities that the Fund expects to pursue. Separately, the Cinven Strategic Financials Fund primarily focuses on investment opportunities in the financial services sector, while the Fund expects to make investments not only in financial services but also business services and technology, media and telecom investments. Additional information with respect to such Flagship Fund strategies and the Cinven Strategic Financials Fund is available upon request.

Any information in this Presentation provided with respect to the performance of earlier Cinven Funds should be given appropriate qualification given the passage of time.

Prior performance regarding the Flagship Fund strategies and the Cinven Strategic Financials Fund is provided solely for background purposes and to illustrate the experience of Cinven generally as a firm in evaluating investment opportunities and understanding performance improvement and value creation techniques in investments similar to those in which the Fund may invest. They should not be considered as simulated past performance of the Fund or as an indication of future performance by the Fund. In addition, these investments were not managed as a single portfolio, did not involve all Cinven professionals who will be involved in the management and operations of the Fund and are managed on a day-to-day basis by different teams of Cinven investment professionals.

# Important Notice - cont'd

Moreover, the actual investments to be made by the Fund will differ from the investments presented or referred to herein and will be made under different market conditions. While the Fund's overall approach will seek to emulate Cinven's demonstrated private equity strategy as a general matter, the Fund is expected to invest in investments with an enterprise value of up to €600m, focused on the business services, financial services and technology, media and telecom sectors (see "Risk and reward table" in the "Important Notice" section of this Presentation). Accordingly, there can be no assurance that the returns generated by the Fund will equal or exceed those of the Flagship Funds or the Cinven Strategic Financials Fund or that Cinven will be able to implement its business plans, investment strategy and investment approach or achieve its investment objectives with respect to the Fund. There can be no assurance that the Fund or any other Cinven Fund or strategy will be able to obtain comparable returns, be able to implement its investment strategy, achieve its investment objective, be profitable or avoid substantial losses. For all the reasons discussed herein, the performance achieved by the Fund could be materially lower than the performance shown for the Flagship Funds and the Cinven Strategic Financials Fund. Prospective investors should appropriately discount the relevance of the prior performance information presented.

Prior performance information for the First Cinven Fund and the Second Cinven Fund have not been provided given their historical nature. As such, Cinven does not believe that the prior performance information of such funds would have the same relevance as that of the Third Cinven Fund, the Fourt, Cinven Fund, the Fifth Cinven Fund, the Sixth Cinven Fund, the Seventh Cinven Fund, the Eighth Cinven Fund or the Cinven Strategic Financials Fund in demonstrating relevant experience of Cinven as a firm in evaluating the types of investments most relevant to the Fund's strategy and understanding performance improvement and value creation techniques associated therewith. However, accitional information about the First Cinven Fund and the Second Cinven Fund and their investments are available upon request.

## Target Performance Information

Target return figures are based on a variety of assumptions, including but not limited to: (i) that 90% of the a, oli table Cinven Fund's committed capital will be invested on a straight line basis over the course of a four year period, (ii) that each investment will be held for a four-year hold per on (iii) that each investment will achieve a 2.5x-3.0x Gross MMx in the case of SF2, or 2.5x Gross MMx in the case of SF2, or 2.5x Gross MMx in the case of SF2, or 2.5x Gross MMx in the case of the Flagship Funds, (iv) total expenses of c. 12.5%, in the case of SF2, or c. 10%, in the case of the Flagship Funds, of the applicable Cinven Fund's aggregate commitments, which is inclusive of management fee payments calculated based on the headline rate for the applicable Cinven Fund, (v) that fund-level bridge facility costs are 0.5% of the Cinven Fund's aggregate commitments and expenses are funded using fund-level bridge facility borrowings, which are repaid by the applicable Cinven Fund six months later using capital drawn from fund investors.

The target net returns shown for the Flagship Funds were calculated substance to their dunch for certain U.S. securities law compliance reasons. Accordingly, such target net returns were calculated at a time when these Cinven Funds had already made investments and/or conjected actual net performance. Although these figures reflect Cinven's good faith estimates of the target net returns it would have calculated for such funds at the time of their touch had target it returns actually been calculated for such funds at that time, there can be no assurance that these figures reflect the target net returns that would have actually been calculated for such funds at the time of their launch.

Any target performance shown in this Presentation has been prepared by Cinven on the basis of estimates and assumptions about performance believed to be reasonable and Cinven's knowledge and experience with respect to the market and relevant asset class as generally. These returns are generally based on the applicable Cinven Fund's investment strategies, limitations and other characteristics (as applicable) and on a number of variables and assumptions analysed by Cinven personnel, including, among other things: that the Cinven Fund will be able to source sufficient and attractive investment opportunities; that the Cinven Fund's investments will meet (individually or in the aggregate, as applicable) their performance expectations; that investment opportunities will continue to materialise at their current pace; that, during the Cinven Fund's life, economic, market and investing conditions will not deteriorate; the continuation of certain current market trends and conditions, including in relation to the availability, terms and timing of, and the transaction costs and expenses associated with, investment opportunities, exit opportunities, financing arrangements (including subscription line facilities); and the absence of geopolitical, legal, regulatory or tax developments or force majeure events that would, if they occurred, have a material adverse effect on the Cinven Fund.

There can be no assurance that the conditions on which such assumptions are based will not deteriorate or will materialise as anticipated and no assurance they will be applicable to the Cinven Fund's investments. Actual investment pace, attractiveness and terms, returns received on investments, investment hold periods, availability and cost of financing and other factors and conditions may differ significantly from the assumptions and estimates underlying the targeted returns shown. In addition, the assumed fee amounts, carried interest distributions and expense ratios used to generate the targeted net returns presented herein may not be representative of the actual fees, carried interest and expenses ultimately borne or to be borne (or deemed borne) by investors, and the actual gross-to-net return ratio ultimately achieved for the Cinven Fund could differ materially from the target gross-to-net return ratio shown herein. Moreover, the Cinven Fund's targeted returns are hypothetical and are neither guarantees nor predictions of, and are not necessarily indicative of, future performance.

# Important Notice - cont'd

For all of the foregoing and other reasons, there can be no assurance that any targeted returns will be achieved or that actual returns achieved will not be materially lower than the targeted returns. Accordingly, such targeted returns should not be given undue reliance and should be reviewed in conjunction with any actual returns presented herein. Moreover, there are risks and limitations associated with using such targeted performance in making investment decisions. Cinven can promptly provide recipients, upon request, with certain additional information regarding such risks and limitations.

Recipients of this Presentation should also refer to Endnote 5 of this Presentation for important information regarding the methodology used in calculating target returns described herein.

This Presentation contains certain forward-looking statements that are not purely historical in nature. Such information may include, for example, projections, forecasts and estimates of return performance and can generally be identified by the use of forward-looking terminology such as "may", "can", "will", "would", "seek", "should", "expect", "anticipate", "project", "estimate", "intend", "continue", "target", or "believe" or the negatives thereof or other variations or comparable terminology. The forward-looking information contained herein is based upon certain assumptions about future events or conditions and is intended only to illustrate hypothetical results under those acsumptions (not all of which are specified herein). Actual events or conditions are unlikely to be consistent with, and may differ materially from, those assumed. In addition, not all relevant events or conditions may have been considered in developing such assumptions.

Accordingly, actual results will vary and the variations may be material and adverse. In addition, due to various known risks and uncertainties and unknown risks and other factors, actual events or results or the actual performances may differ materially from those reflected or contemplated in such or ward-locking statements. Any forward-looking statement speaks only as of the date on which it is made, and no person undertakes any obligation to update or revise any forward-looking statement, whether as a result of new information, future developments or otherwise, except as and only to the extent required by law. Information regarding the market or market trends is not recearch and chould not be treated as research and is included in order to provide a framework to assist any recipient of this Presentation in the implementation of such recipient's own analysis and such recipient's own views on the topic discussed. Historic market trends are not reliable indicators of actual future market behaviour or future performance of any particular investment which may differ materially, and should not be relied upon as such. Nothing in this Presentation constitutes a guarantee, projection or prediction.

This Presentation includes certain performance information that is hypothetical containherently uncertain and/or does not reflect the actual experience of any particular fund or investor. Such performance is calculated based on a variety of assumptions, any or all of which may not materialise, and should be reviewed in conjunction with actual performance information presented herein. In general, recipients should not place undue reliance on such performance figures in for sidering whether to invest in the Fund. There are risks and limitations associated with using such hypothetical performance in making investment decisions. Cinven can provide recipients, upon request, with certain additional information regarding such risks and limitations.

An investment in the Fund will involve a high degree of risk and may lead to financial oss. Future performance is subject to taxation which depends on the personal situation of each recipient of this Presentation and which may change in the future. Returns and costs may increase or decrease as a result of currency and exchange rate fluctuations in the future. Recipients of this Presentation should refer to the PPM for information on potential risks and costs of investing in the Fund. The PPM will also contain information on use of leverage and on the Fund's investment strategy. The PPM will be made available in an online data room.

Unless otherwise stated, all statements of opinion or belief contained in this Presentation and all views expressed and all projections, forecasts or statements relating to expectations regarding future events or possible future performance represent Cinven's own assessment and interpretation of information available to it as at the date of this Presentation. Such statements represent solely the opinion or belief of Cinven, as issuer of this Presentation and are not expressed herein as the opinion or belief of any other entity. No representation is made or assurance given that such statements, views, projections or forecasts are correct, that the objectives of any Cinven Fund will be achieved or that investors will receive a return of their capital.

## **Regulatory Considerations**

The distribution of this Presentation in certain jurisdictions is likely to be restricted by law, and persons into whose possession this Presentation comes should inform themselves about, and observe, any such restrictions. This Presentation may not be used in any jurisdiction where its distribution is not authorised or it is unlawful to distribute this Presentation and is communicated only to persons to whom it may lawfully be communicated.

## Important Notice - cont'd

For the purposes of the Alternative Investment Fund Managers Directive (2011/61/EU) (the "EU AIFM Directive"), each of the limited partnerships comprising the Fund is or will be an alternative investment fund ("AIF"). For these purposes, the Manager is a non-EU AIFM (as that term is defined in Article 4(1)(ab) of the EU AIFM Directive). Within the EEA, interests in the Fund may only be marketed to professional investors in those jurisdictions where the Manager has registered for marketing pursuant to Article 42 of the EU AIFM Directive or in other circumstances permitted by the EU AIFM Directive, for example following the unsolicited request of a recipient of this Presentation.

The Manager has registered certain of the limited partnerships comprising the Fund with the FCA for the purposes of marketing interests in the Fund pursuant to regulation 54 of the UK Alternative Investment Fund Managers Regulations 2013 (the "UK AIFM Regulations"). Within the UK, interests in the Fund may only be marketed to professional investors and other persons to whom it may otherwise lawfully be offered or distributed where the Manager has had an application for marketing approved pursuant to regulation 54 of the UK AIFM Regulations.

In this regard a professional investor is every investor that is, or may be treated on request, as a professional client as defined in the recast Markets in Financial Instruments Directive (2014/65/EU) in the EEA, and as defined in COBS 3.5 of the Financial Conduct Authority Handbook in the UK. Accordingly, the distribution of this Presentation within the EEA and the UK is restricted to such persons. No other person should act or rely on it. Persons distributing this Presentation in, from or into the EEA or the UK must satisfy themselves that it is lawful to do so.

Recipients of this Presentation should inform themselves about and observe all relevant legal and regulatory equirements. None of the information contained herein has been filed with the U.S. Securities and Exchange Commission, any securities administrator under any securities laws of any U.S. or non-U.C. urisdiction or any other U.S. or non-U.S. governmental or self-regulatory authority will pass on the merits of the offering of any Cinven Fard or the accuracy or the adequacy of the information contained herein. Any representation to the contrary is unlawful. To the maximum extent permitted by law, no Cinven Entity nor any Cinven Party shall be liable (including in negligence) for any direct, indirect or consequential losses, damages, costs or expenses arising out of or in connection with the use of or reliance on the information contained in this Presentation. In addition, no responsibility or liability or duty of care is or will be accepted by any of the Cinven Entities or Cinven Parties for (posting any information (or any additional information) contained in this Presentation, correcting any inaccuracies in it or providing any additional information to any prospective investor.

In preparing and providing this Presentation, no Cinven Entity has considered the objectives, financial position or needs of the recipient. In addition, it is the responsibility of each recipient of this Presentation to satisfy itself as to full compliance with the applicable laws and regulations of any relevant territory, including obtaining any requisite governmental or other consent and observing any other formality prescribed in such territory. Recipients of this Presentation concurring matters, or as a recommendation by any Cinven Entity. The term "Cinven" as used in this Presentation refers to one or more of, as the context requires, the Manager, Cinven Holdings Guernsey Limited, Cinven Partnership LLP, Cinven, Inc., Cinven France Set, Cinven Context Sch, Cinven Sch, Ci

Where referred to in this Presentation, the term "Cinven Funds" refers to the various pooled investment funds managed or advised by any Cinven Entity from time to time, including the Fund, the fund known as "the First Cinven Fund" or "Fund 1", the fund known as the "Second Cinven Fund" or "Fund 2", the fund known as the "Third Cinven Fund" or "Fund 3", the fund known as the "Fourth Cinven Fund" or "Fund 4", the fund known as the "Fifth Cinven Fund" or "Fund 5", the fund known as the "Sixth Cinven Fund" or "Fund 6", the fund known as the "Second Cinven Fund" or "Fund 5", the fund known as the "Sixth Cinven Fund" or "Fund 6", the fund known as the "Second Cinven Fund" or "Fund 7", the fund known as the "Eighth Cinven Fund" or "Fund 8" and the fund known as "Cinven Strategic Financials Fund" or "SFF" or "SFF". References herein to any "future Cinven Fund" are to any pooled investment fund that may be managed or advised by any Cinven Entity in the future, including any successor fund to any Cinven Fund. The term "Flagship Funds" refers to SFF and the Fund.

By accepting this Presentation, the recipient agrees to be bound by the foregoing limitations and conditions.